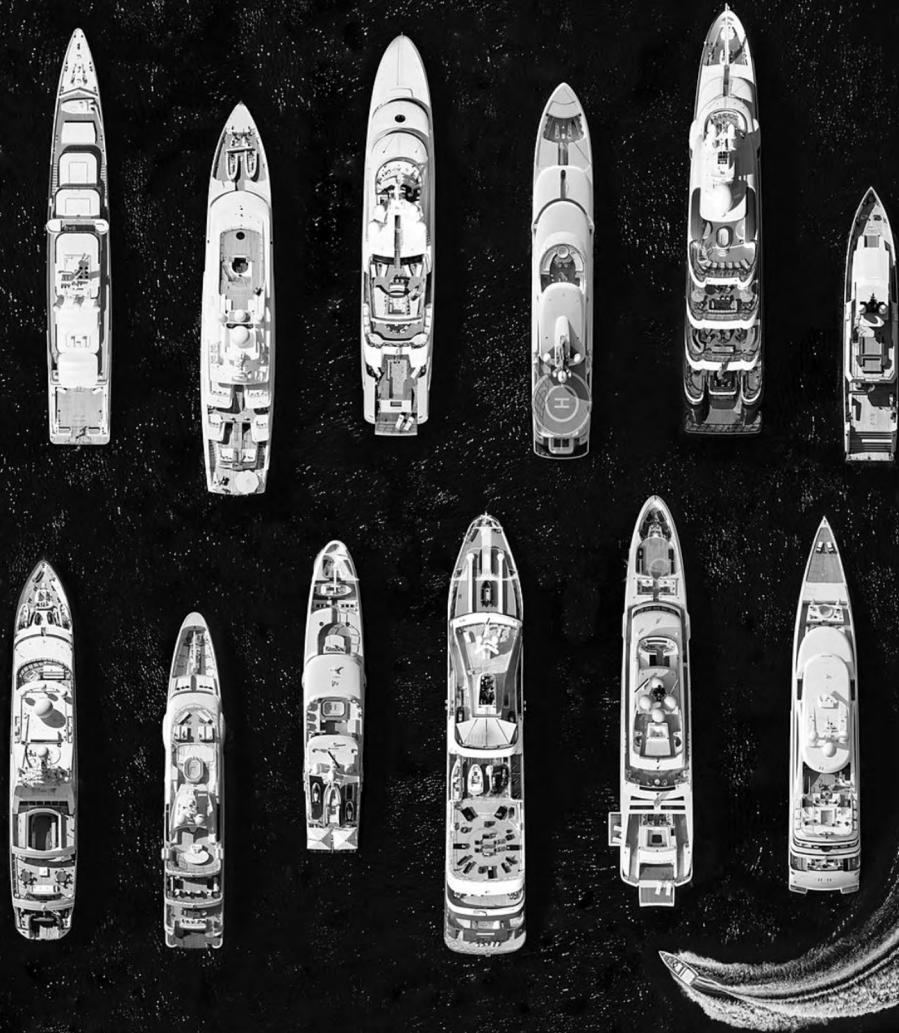
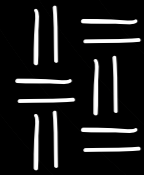




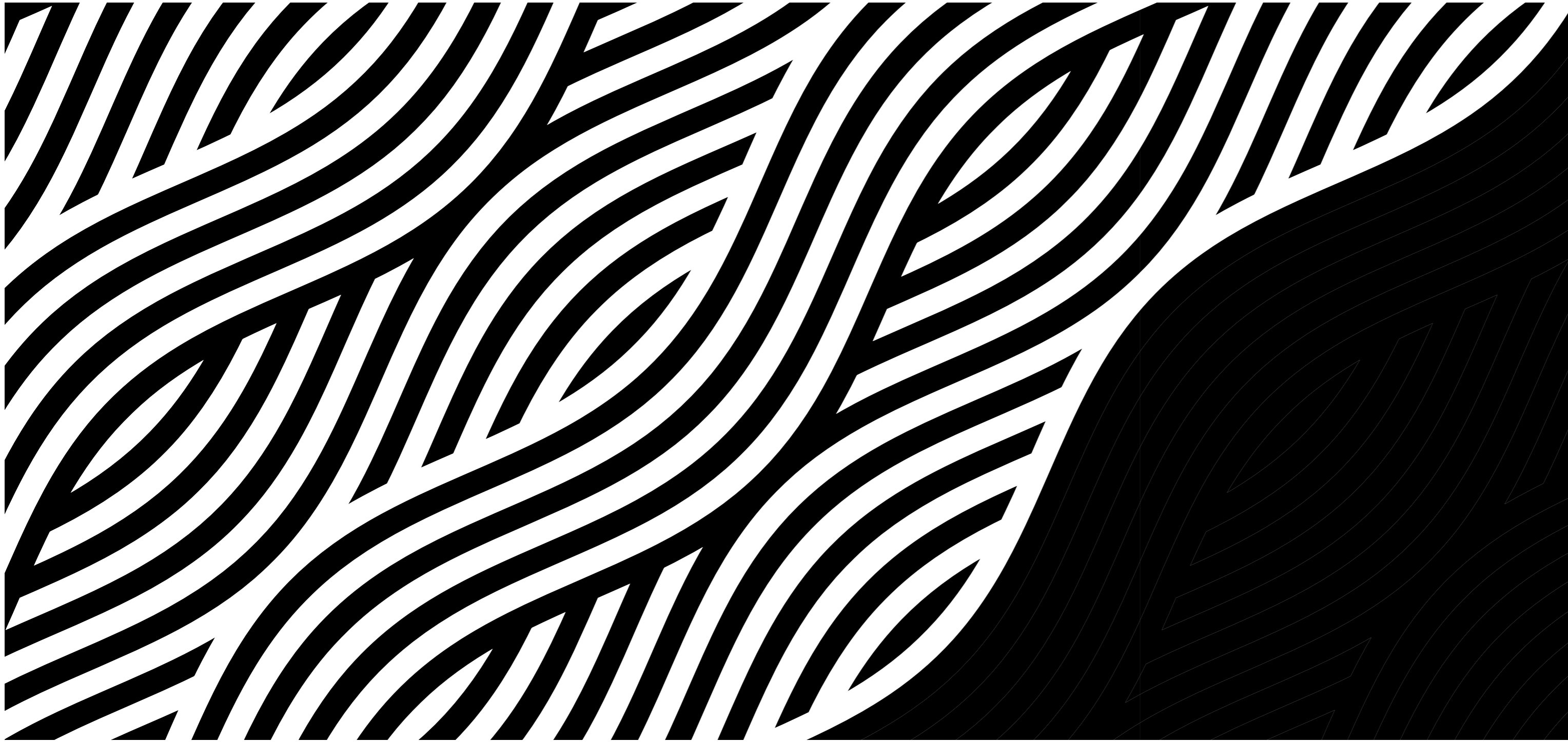
YACHTZOO®





YACHTZOO®

A BREED APART



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WELCOME

Welcome to YACHTZOO's brochure, presenting a hand-picked selection of superyachts for sale and charter, as well as some remarkable new construction and project opportunities.

When we set up the company in 2007, it was our vision as YACHTZOO's founding partners to create a new evolution in yachting services. We saw each yacht as having a unique set of attributes, their own strengths and characters. Instead of simply offering clients the biggest or most expensive option on the market, our aim was to provide the right fit for their needs, and a lasting match. Today, it continues to be our privilege to offer this personalised, dedicated service to each of our clients.

After over a decade of passion for excellence, the YACHTZOO range of services is stronger than ever. Whether your needs are in superyacht brokerage, charter, management, new construction, or all of the above, we offer a personal and discreet service that is truly exceptional. Our dynamic, expanding team provides YACHTZOO's clients with access to a very special group of leading experts in yachting. Positioned around the globe from Fort Lauderdale and Monaco to London and Japan, we are dialled in to the global mechanics of yachting and the latest opportunities for our clients.

We look forward to working with you for many years to come.



YACHTZOO

WHAT MAKES US UNIQUE

Our Founding Partners started YACHTZOO with a vision to create a new evolution in luxury travel, where an outstanding quality of service, a passion for excellence and ultimate discretion are at the heart of everything we do.

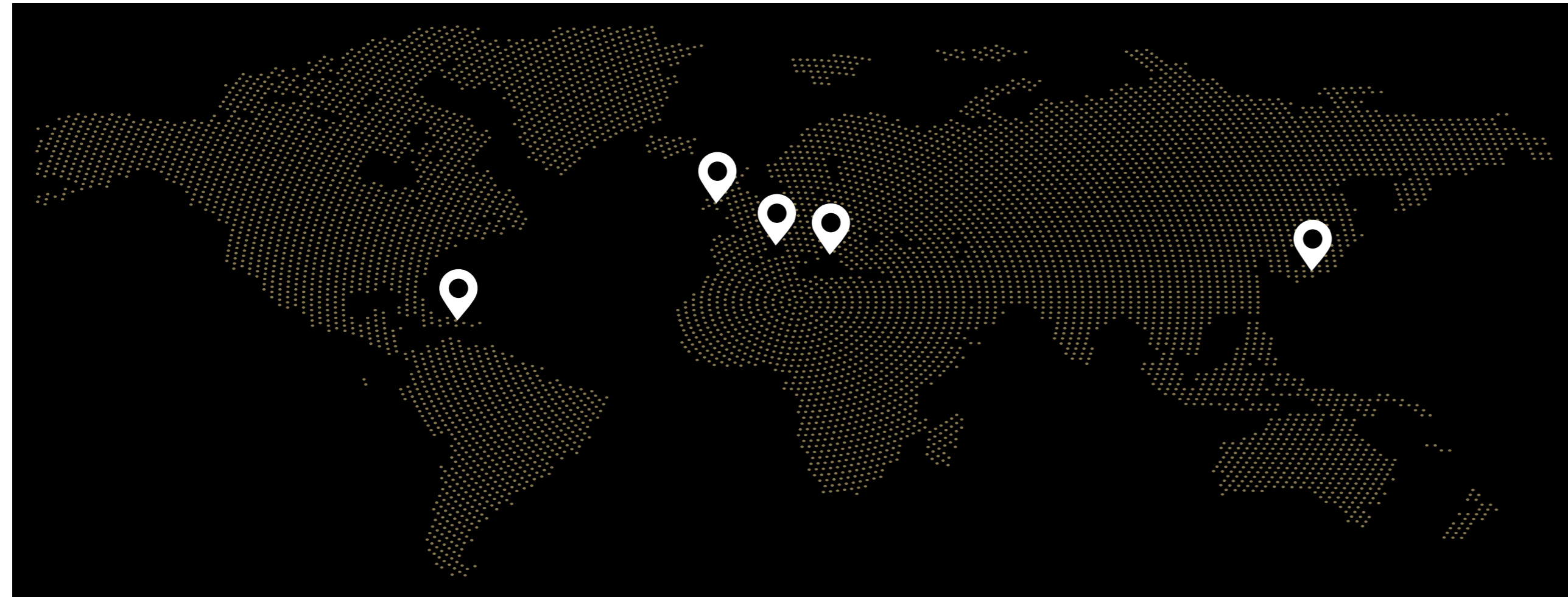
The days you spend on board are often the most treasured and valuable time of the year. We are passionate about making sure that however you enjoy yachting, the experience exceeds your expectations every time. At YACHTZOO, we pride ourselves on providing you with dedicated, boutique-style services that always have a personal touch, even as we have

grown to become one of the most respected and influential companies in yachting.

As a proud member of the most prestigious international yachting associations, including the Large Yacht Brokers Association (LYBRA) and Mediterranean Yacht Brokers Association (MYBA), YACHTZOO follows a reassuringly strict code of working ethics and professionalism. Our team continues to professionally grow, staying on top of new regulations and the latest trends and technology, so we can best serve you in the increasingly demanding world of luxury travel.

We believe that the team spirit and combination of qualities offered at YACHTZOO mean you will want us by your side as a trusted partner at every stage of your yachting journey. From yacht sales and charter bookings to operational management and charter marketing services, we have you covered.





OFFICES

WHERE TO FIND US

MONACO

LE BEAU RIVAGE
9 AVENUE D'OSTENDE
MC 98000
TEL: +377 97 70 5200

USA

1535 SE 17TH ST, SUITE 205
FORT LAUDERDALE
FL 33316
TEL: +1 954 767 1035

LONDON

20 ST DUNSTANS HILL,
LONDON, EC3R 8HL
TEL: +44 (0)203 795 2690

JAPAN

HANSEN NIPPON-MARU
MEMORIAL PARK TOWER B 4F/5F,
2-1-1, MINATOMIRAI, NISHI-KU,
YOKOHAMA, KANAWAGA 220-0012
TEL: +81 45 225 8946

MONTENEGRO & CROATIA

TRG KULTURE 6,
TIVAT, 85320,
MONTENEGRO
TEL: +382 67 63 83 29

YOUR YEAR OF YACHTING

January

PATAGONIA & ANTARCTICA

—
Glacier helicopter tour // Polar submersible trip // Calving icebergs // Kayak with humpback whales // King penguin colonies



March

BAHAMAS

—
Exumas island paradise // Dive a blue hole // Swimming pigs // Deep sea fishing // Nassau casino fun



May

CÔTE D'AZUR

—
St Tropez beach chic // Monte Carlo Casino // Cannes Film Festival // Monaco Grand Prix // Book early to avoid disappointment



July

VENICE, CROATIA & MONTENEGRO

—
The Grand Canal by gondola // Croatia's ancient walled cities // Picturesque Bay of Kotor // Budva Riviera nightlife // Tara Canyon rafting



February

ST LUCIA & THE GRENADINES

—
Warm volcanic waterfall // Desert island picnic // Island time charm // Mountain nature hike // Helicopter tour of the Pitons



April

TAHITI & BORA BORA

—
Island hopping in tranquillity // World class surf breaks // Jungle hike through volcanic peaks // Fine French dining // Pristine lagoon snorkelling



June

NORWAY

—
Illuminating northern lights // Towering fjords // Polar bears in the wild // Quaint fishing villages // Modern Scandinavian cuisine



August

NEW ENGLAND

—
Newport cliff walk mansions // Clambake on the beach // Nantucket and Martha's Vineyard // New York Yacht Club // Boothbay Harbour

YOUR YEAR OF YACHTING

September

BALEARICS

Formentera's barefoot chic //
Artistic World Heritage Site Deía
// Ibiza closing parties // Caló
Blanc bay snorkelling in Menorca
// Artisan markets on Formentera



November

THAILAND & MYANMAR

Luxury spas in Phuket // Manta
ray diving // Swimming with
whale sharks // Phang-Nga
National Park // Swim with
elephants in a tropical forest



October

OMAN & UAE

Yas Island Marina // Souks
in Muscat // Dubai's world-
class shopping // Musandam
Peninsula's fjords // Ferrari World



December

ST BARTHS, ST KITTS & NEVIS

Gustavia for New Year's Eve //
Plantation house visit // Black
sand beaches // Hike through
pristine jungle // Tour the
Brimstone Hill Fortress

CHARTER



CHARTER

FALL IN LOVE WITH YACHTING

A superyacht charter is a holiday experience unlike any other. Taste outstanding cuisine from a world-class chef; experience new countries and cultures from a private and luxurious moving base; and enjoy special moments with your friends and family that will stay with you forever.

At YACHTZOO, we pride ourselves on getting to know your specific needs and desires, to make each charter special. Our team of expert charter brokers has direct knowledge of all the top superyachts on the charter market worldwide.

YACHTZOO's charter brokers will guide you through the entire experience. There is no detail too small and no request too specific, in order to ensure a YACHTZOO charter exceeds your expectations, every time.

If you are looking to charter out your yacht, our dedicated team of charter managers will work with you to make sure we promote it to the pool of charter brokers and clients in the best way possible. We will tailor a charter management strategy that fits your expectations and requirements, accommodating your own periods of use while optimising charter revenue.

O'PTASIA

LOA: 85.00M (278' 10")

BEAM: 13.80M (45' 3")

SHIPYARD: GOLDEN YACHTS

YEAR: 2018

GUESTS: 12 IN 11 STATEROOMS

CREW: 27

CRUISE SPEED: 17 KNOTS

MAX SPEED: 18 KNOTS

WEEKLY RATES

HIGH: EUR 800 000

LOW: EUR 800 000



SAVANNAH

LOA: 83.50M (273' 11")

BEAM: 12.50M (41' 0")

SHIPYARD: FEADSHIP

YEAR: 2015

GUESTS: 12 IN 6 STATEROOMS

CREW: 24

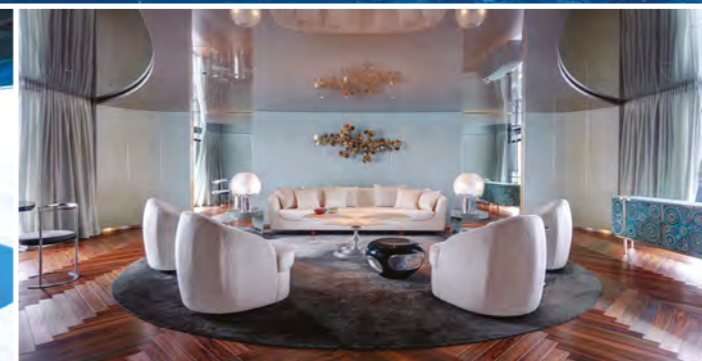
CRUISE SPEED: 14 KNOTS

MAX SPEED: 17 KNOTS

WEEKLY RATES

HIGH: EUR 1 000 000

LOW: EUR 1 000 000



LEGEND

LOA: 77.40M (253' 11")

BEAM: 13.50M (44' 3")

SHIPYARD: IHC VERSCHURE/ICON YACHTS

YEAR: 1974/2015

GUESTS: 26 IN 13 STATEROOMS

CREW: 19

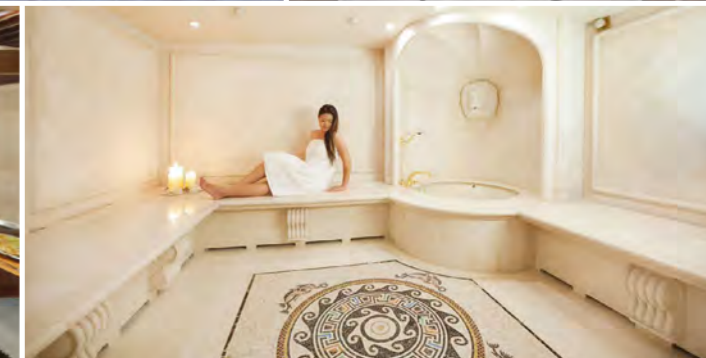
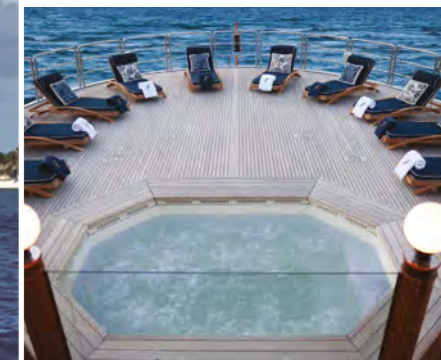
CRUISE SPEED: 11 KNOTS

MAX SPEED: 14 KNOTS

WEEKLY RATES

HIGH: EUR 490 000

LOW: EUR 460 000



FREEDOM

LOA: 70.10M (230' 0")

BEAM: 12.50M (41' 0")

SHIPYARD: BENETTI

YEAR: 2001/2016

GUESTS: 12 IN 8 STATEROOMS

CREW: 25

CRUISE SPEED: 12 KNOTS

MAX SPEED: 14 KNOTS

WEEKLY RATES

HIGH: EUR 500 000

LOW: EUR 500 000

ICON

LOA: 67.50M (221' 5")

BEAM: 11.40M (37' 5")

SHIPYARD: ICON YACHTS

YEAR: 2010/2014

GUESTS: 12 IN 7 STATEROOMS

CREW: 17

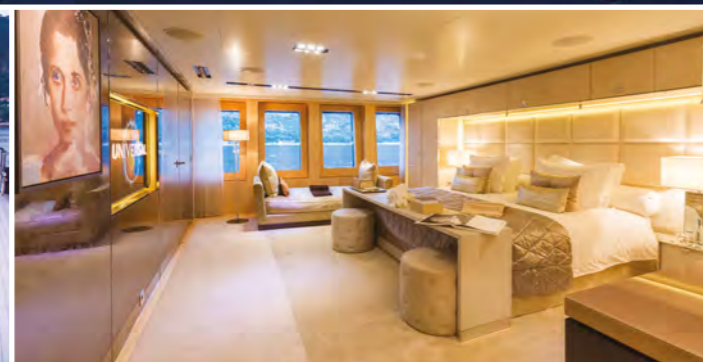
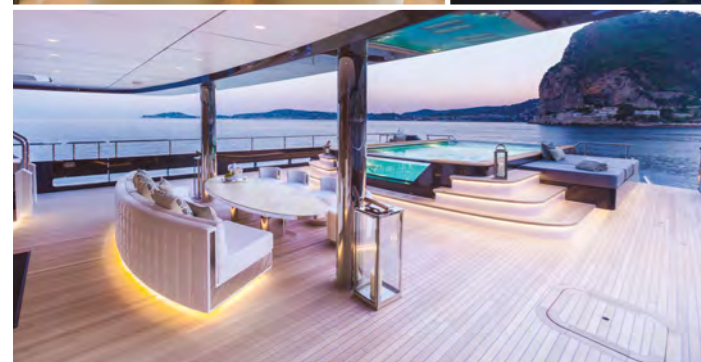
CRUISE SPEED: 13 KNOTS

MAX SPEED: 15 KNOTS

WEEKLY RATES

HIGH: EUR 550 000

LOW: EUR 500 000



LAMIMA

LOA: 65.20M (213' 11")

BEAM: 11.20M (36' 9")

SHIPYARD: HAJI BASO

YEAR: 2014

GUESTS: 14 IN 7 STATEROOMS

CREW: 20

CRUISE SPEED: 8 KNOTS

MAX SPEED: 12 KNOTS

WEEKLY RATES

HIGH: USD 130 000

LOW: USD 109 000



DESTINATION INSPIRATION:

ADVENTURE

There is no right or wrong way to enjoy your yacht trip, but the number of opportunities to explore faraway lands and waters from the comfort of a superyacht continues to grow each year. Here, yacht expedition experts PELORUS share their top far-flung spots to visit by yacht.



Papua New Guinea VIBRANT NATURAL BEAUTY

6.31° S / 143.96° E

WHEN TO GO: MAY TO OCTOBER



If you are looking for true escape, look no further than Papua New Guinea. Simply put, it is one of the most unexplored and culturally diverse countries in the world, where rarely contacted tribes living deep within the rainforest offer a fascinating insight into a way of life long forgotten by the modern world. Working with local anthropologists and conservationists, venture deep inland on small boats through the maze of waterways, or by helicopter, to interact with these native tribes; every encounter is authentic and incredibly immersive.

You can climb live volcanoes and have breakfast near the crater rim; explore dense jungles bursting with colour and exotic wildlife; and shallow dive to amazing shipwrecks and planes downed during WWII. Cruising from one secluded, pristine sand beach to another, you can swim with dolphins, take part in turtle conservation, and spend the night on an uninhabited island, foraging and fishing for your supper with the help of a guide.

And the adventure continues. You can surf and kayak on turquoise seas around Nusa, take a



helicopter journey to see the smoked corpses in Aseki, and enjoy a front row seat to the explosive Bainings Fire Dance ceremony.

This is real adventure travel in a stunning yet relatively unknown region of the world. Word is slowly spreading, though. The time to visit Papua New Guinea by yacht is now, before it is too late.



Norway

ADVENTURE PLAYGROUND

67.28° N / 14.40° E

WHEN TO GO: JUNE TO SEPTEMBER



Scattered within the challenging waters of the Norwegian Sea, far above the Arctic Circle, the Lofoten Islands offer some of the most dramatic landscapes on Earth. Sharp peaks pierce the clouds in every direction, the skies are filled with seabirds, whales cruise the

dark blue waters and quiet fishing villages perch on the edge of fjords. This is one of the world's remaining wildernesses; little wonder it has earned its name as the ultimate adventure playground.

Under the midnight sun of the summer months, drop anchor in remote coves. Guides will take you hiking to stunning viewpoints and on a helicopter ride to a secluded spot for lunch, where you'll feel insignificant within the vast scale of the landscape.

Have a go at fishing for huge king crabs, diving in the myriad coves and fjords, or surfing on empty beaches. Weave your way through uninhabited islands on a sea kayak or high-speed RIB, feast on the freshest of seafood, and appreciate the sheer awe of your surroundings as you cruise in the shadow of majestic mountains. Expedition yachting doesn't get better.

DESTINATION INSPIRATION:

ADVENTURE



Patagonia

FORCE OF NATURE

41.81° S / 68.9° W

WHEN TO GO: DECEMBER TO FEBRUARY



Patagonia is a place of extremes; nothing here is run of the mill. Glacial rivers crash down enormous mountains that dominate the horizon; inland lakes are vibrant turquoise in colour; and a vast network of fjords and islets offer a new realm of adventure. Patagonia is proof that there are places on Earth yet to be stained by human progression, and the beautiful forces of nature still rule here.

In Torres del Paine, you will be genuinely lost for words. The mountains are mesmerising; immense

ranges where condors soar on thermals and pumas deftly blend in with their surroundings. Led by the finest guides, you will explore on foot, horseback or by helicopter. You can also take your yacht into hidden fjords, where few others have been, keeping watch for breaching whales before disembarking onto secluded glaciers for an afternoon of ice hiking. On land, you will be treated to traditional asados, where open fires are used to cook fresh local meat, paired with red wine from the country's finest vineyards in Mendoza.

People often talk about the "end of the Earth", but what they fail to mention is that, once you get there, it is strikingly beautiful.

PELORUS is a yacht expedition specialist offering next-level experiences to the most awe-inspiring places on Earth. By focusing on the crafting of exclusive experiences, and with access to rare and special sites through a blackbook of experts, the company challenges the traditional travel sector with highly tailored itineraries. Talk to your YACHTZOO broker about how you can create a bespoke experience with PELORUS on your next luxury yacht trip.



SILVER ANGEL

LOA: 64.50M (211' 7")

BEAM: 12.00M (39' 4")

SHIPYARD: BENETTI

YEAR: 2009/2015

GUESTS: 12 IN 7 STATEROOMS

CREW: 19

CRUISE SPEED: 15 KNOTS

MAX SPEED: 16 KNOTS

WEEKLY RATES

HIGH: EUR 450 000

LOW: EUR 425 000

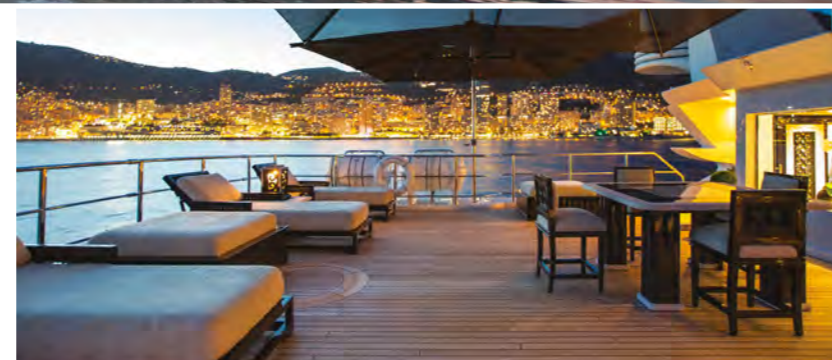




LIONESS V

LOA: 63.50M (208' 4")
BEAM: 12.10M (39' 8")
SHIPYARD: BENETTI
YEAR: 2006/2017
GUESTS: 12 IN 6 STATEROOMS
CREW: 19
CRUISE SPEED: 14 KNOTS
MAX SPEED: 15 KNOTS

WEEKLY RATES
 HIGH: EUR 650 000
 LOW: EUR 425 000



SURI

LOA: 63.39M (208' 0")
BEAM: 11.58M (38' 0")
SHIPYARD: HALTER MARINE
YEAR: 1978/2016
GUESTS: 12 IN 7 STATEROOMS
CREW: 20
CRUISE SPEED: 10 KNOTS
MAX SPEED: 11 KNOTS

WEEKLY RATES
 HIGH: USD 350 000
 LOW: USD 350 000



SEAWOLF

LOA: 58.83M (193' 0")

BEAM: 10.36M (34' 0")

SHIPYARD: J&K SMIT SCHEEPWERER, NV.

YEAR: 1957/2016

GUESTS: 12 IN 6 STATEROOMS

CREW: 15

CRUISE SPEED: 10 KNOTS

MAX SPEED: 12 KNOTS

WEEKLY RATES

HIGH: USD 195 000

LOW: USD 195 000



ILLUSION V

LOA: 58.00M (190' 3")

BEAM: 10.80M (35' 5")

SHIPYARD: BENETTI

YEAR: 2014

GUESTS: 12 IN 6 STATEROOMS

CREW: 13

CRUISE SPEED: 12 KNOTS

MAX SPEED: 15 KNOTS

WEEKLY RATES

HIGH: EUR 399 000

LOW: EUR 350 000



TWIZZLE

LOA: 57.49M (188' 7")

BEAM: 11.60M (38' 1")

SHIPYARD: ROYAL HUISMAN

YEAR: 2010/2016

GUESTS: 8 IN 4 STATEROOMS

CREW: 11

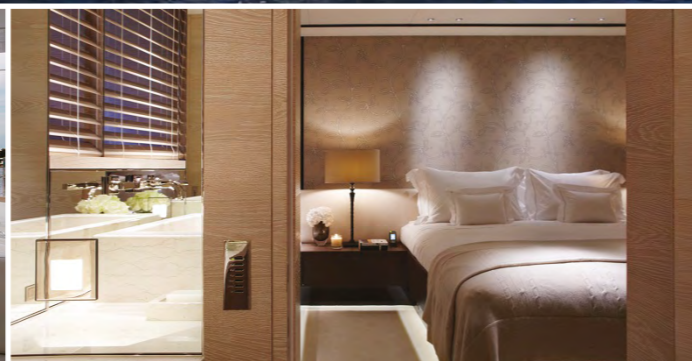
CRUISE SPEED: 11 KNOTS

MAX SPEED: 13 KNOTS

WEEKLY RATES

HIGH: EUR 275 000

LOW: EUR 235 000



O'MATHILDE

LOA: 56.00M (183' 9")

BEAM: 9.20M (30' 2")

SHIPYARD: GOLDEN YACHTS

YEAR: 2018

GUESTS: 12 IN 7 STATEROOMS

CREW: 12

CRUISE SPEED: 15 KNOTS

MAX SPEED: 17 KNOTS

WEEKLY RATES

HIGH: EUR 280 000

LOW: EUR 210 000



QUITE ESSENTIAL

LOA: 55.00M (180' 5")

BEAM: 9.40M (30' 10")

SHIPYARD: HEESEN

YEAR: 2011

GUESTS: 12 IN 6 STATEROOMS

CREW: 13

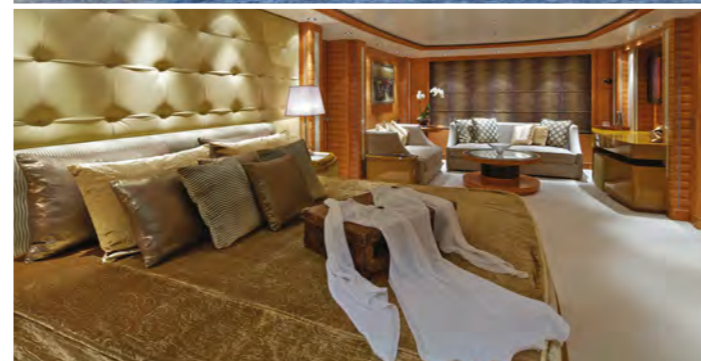
CRUISE SPEED: 17 KNOTS

MAX SPEED: 24 KNOTS

WEEKLY RATES

HIGH: EUR 295 000

LOW: EUR 265 000



MIA RAMA

LOA: 53.54M (175' 8")

BEAM: 9.20M (30' 2")

SHIPYARD: GOLDEN YACHTS

YEAR: 2010

GUESTS: 12 IN 7 STATEROOMS

CREW: 11

CRUISE SPEED: 16 KNOTS

MAX SPEED: 18 KNOTS

WEEKLY RATES

HIGH: EUR 220 000

LOW: EUR 220 000

NATURE



Seychelles

BACK TO BASICS

4.08° S / 55.53° E

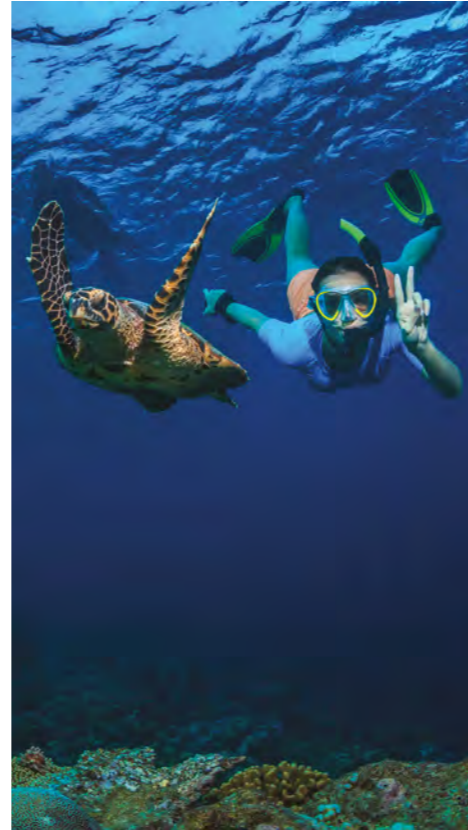
WHEN TO GO: APRIL TO MAY & OCTOBER TO NOVEMBER



The exotic islands of the Seychelles offer the perfect experience for those who are looking to get back to nature and to enjoy a slower pace of life. With a population of less than 95,000, its 115 islands are a haven for wildlife, with many unique native species both on land and in the water. Mahé island is home to the capital Victoria, where you can tour the National Botanical Gardens before taking a hike through the mountain rainforests of Morne Seychellois National Park.

Aldabra Atoll, to the south of the island group, has UNESCO World Heritage status protection. As the world's largest raised coral atoll, its protected lagoon is a veritable aquarium of turtles, fishes, rays and undamaged coral reef. Ashore, explore the rugged landscape, home to one of the world's largest populations of giant tortoises, as well as oceanic nesting flamingos, green turtles and rare birds.

The beach at La Digue is world famous for its pristine beauty, while the diving in Desroches



Island lagoon near Victoria is spectacular. For shallow-water snorkelling, try Faquar Atoll's lagoon, which offers protected waters for kids to get close to the action.

Costa Rica

RICH IN BIODIVERSITY

8.54° N / 83.58° W

WHEN TO GO: DECEMBER TO APRIL



Costa Rica's Pacific coast offers excellent access to an array of natural wonders, both in the water and ashore. Corcovado National Park and the nearby Osa Peninsula have been called "the most biologically intense place on Earth" and are best explored on horseback, on foot or by ziplining for an aerial view, like a toucan in flight.

The Rio Coto's mangroves near the coast put you in the heart of a buzzing hub of tropical species, from noisy howler monkeys and inquisitive capuchins to scarlet macaws and three-toed sloths. Take a tender trip up the estuary or travel under your own steam on a kayak or paddleboard. Alternatively, Manuel Antonio National Park further north features rainforest trekking as well as pristine sandy beaches and snorkelling on coral reefs.

Isla Caño is a hotspot for marine wildlife, and a great



place to visit from the comfort of a luxury yacht. Voted the country's top diving spot, keep an eye out for eagle rays, turtles, reef sharks and colourful tropical fish. There is a beginner-level wreck dive for novices and the Devil's Pinnacle is a must-see highlight for intermediate divers. Seasonal humpback whale migrations offer the chance to spot the enigmatic species along the Pacific coast, from December to March and August to December.

Mexico

THE WORLD'S AQUARIUM

24.48° N / 110.34° W

WHEN TO GO: DECEMBER TO MARCH



The Sea of Cortez, also known as the World's Aquarium, is a natural haven nestled between the Baja California peninsula and Mexico's mainland. Baja is the second-longest peninsula in the world, extending out over 1,200km to offer sheltered, rugged and mysterious waters to cruise by yacht.



The region is popular with those seeking a peaceful break as well as those who like to explore and adventure in nature-rich destinations. The Sea of Cortez features a UNESCO World Heritage Site comprising 244 islands and coastal areas, and many travellers come to see the migrating whale sharks between December and April.

The Marine Protected Area at Cabo Pulmo offers sanctuary to all manner of wildlife, being one of the most successful marine parks in the world. Isla Espíritu Santo to the north of La Paz is regarded by many as the most beautiful island in the Sea of Cortez. The uninhabited lunar landscape is a superb backdrop to a coastal cruise through gem-hued waters with bright white beaches ripe for barefoot exploration.

The reefs surrounding the island are teeming with the likes of parrotfish, angelfish and trumpetfish as well as sharks, rays, turtles, dolphins and whales. A local colony of sea lions to the north offers plenty of entertainment for spectators and a chance to snorkel with these playful sea mammals.

DRUMBEAT

LOA: 53.00M (173' 11")

BEAM: 10.35M (33' 11")

SHIPYARD: ALLOY YACHTS

YEAR: 2002/2014

GUESTS: 11 IN 5 STATEROOMS

CREW: 10

CRUISE SPEED: 10 KNOTS

MAX SPEED: 14 KNOTS

WEEKLY RATES

HIGH: USD 175 000

LOW: USD 175 000



Q

LOA: 51.75M (169' 9")

BEAM: 10.32M (33' 10")

SHIPYARD: ALLOY YACHTS

YEAR: 2008/2016

GUESTS: 10 IN 5 STATEROOMS

CREW: 9

CRUISE SPEED: 10 KNOTS

CRUISE SPEED: 15 KNOTS

WEEKLY RATES

HIGH: EUR 195 000

LOW: EUR 180 000

JO

LOA: 50.00M (164' 1")

BEAM: 9.00M (29' 6")

SHIPYARD: BENETTI

YEAR: 2004/2013

GUESTS: 12 IN 6 STATEROOMS

CREW: 12

CRUISE SPEED: 12 KNOTS

MAX SPEED: 17 KNOTS

WEEKLY RATES

HIGH: EUR 195 000

LOW: EUR 175 000



OURANOS

LOA: 49.90M (163' 9")

BEAM: 8.90M (29' 2")

SHIPYARD: ADMIRAL

YEAR: 2016

GUESTS: 12 IN 6 STATEROOMS

CREW: 12

CRUISE SPEED: 16 KNOTS

MAX SPEED: 17.5 KNOTS

WEEKLY RATES

HIGH: EUR 215 000

LOW: EUR 210 000



TRINAKRIA

LOA: 49.06M (160' 11")

BEAM: 7.00M (23' 0")

SHIPYARD: WIENER WERFT

YEAR: 1927/2014

GUESTS: 12 IN 5 STATEROOMS

CREW: 8

CRUISE SPEED: 7 KNOTS

MAX SPEED: 9 KNOTS

WEEKLY RATES

HIGH: EUR 80 000

LOW: EUR 70 000



PRINCESS AVK

LOA: 47.25M (155' 0")

BEAM: 9.34M (30' 8")

SHIPYARD: SUNSEEKER

YEAR: 2016

GUESTS: 12 IN 6 STATEROOMS

CREW: 11

CRUISE SPEED: 16 KNOTS

MAX SPEED: 24 KNOTS

WEEKLY RATES

HIGH: EUR 225 000

LOW: EUR 210 000



MILESTONE

LOA: 44.50M (146' 0")

BEAM: 8.99M (29' 6")

SHIPYARD: CHRISTENSEN

YEAR: 2008/2018

GUESTS: 12 IN 6 STATEROOMS

CREW: 9

CRUISE SPEED: 12 KNOTS

MAX SPEED: 15 KNOTS

WEEKLY RATES

HIGH: USD 165 000

LOW: USD 149 000



TUASEMPRE

LOA: 42.60M (139' 9")

BEAM: 8.00M (26' 3")

SHIPYARD: AB YACHTS

YEAR: 2007/2017

GUESTS: 8 IN 4 STATEROOMS

CREW: 7

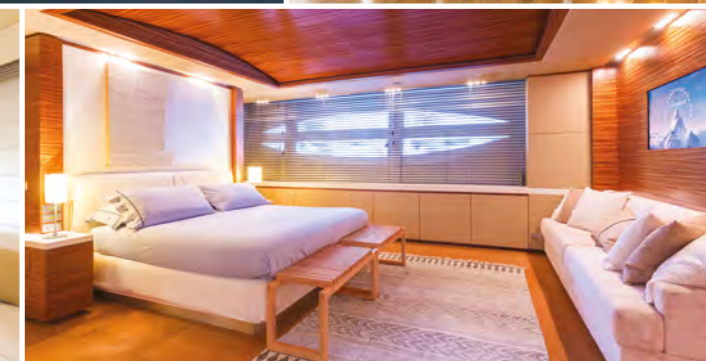
CRUISE SPEED: 30 KNOTS

MAX SPEED: 40 KNOTS

WEEKLY RATES

HIGH: EUR 120 000

LOW: EUR 120 000



HISTORY & CULTURE

Turkey

HISTORY COMES ALIVE

37.95° N / 27.35° E

WHEN TO GO: MAY TO OCTOBER



To the north of Turkish yachting hotspot Bodrum lies Ephesus, a once hugely important commercial centre for the ancient world and today one of the best-preserved historical cities in Europe. Founded by the Greeks in the 10th-century BC, it went on to expand significantly under rule of the Roman Empire and is thought to be the location where St John wrote his gospel for the Bible.

Ephesus was once the location of a large and impressive temple dedicated to Artemis, Greek goddess of hunting and the forest, which was considered one of the Seven Wonders of the Ancient World.

As it is now a major attraction for those visiting Turkey, the best and most evocative



way of seeing Ephesus is undoubtedly through a private tour and celebratory dinner, exclusively available to a limited number of special guests through YACHTZOO and our colleagues. Arrive as the sun is beginning to set and the public have departed, leaving you and

your party to experience a rare private tour of the ancient ruins, which take on an entirely new and vivid form as the twilight approaches. Learn about the day-to-day happenings of inhabitants, from rulers and merchants to serfs, as your guide brings the past to life.

After the conclusion of the private tour, make your way to the courtyard of the ancient Celsius Library, with its atmospheric lighting and a private musical performance of classical music from the Izmir Symphony Orchestra while you dine in style.

Thailand

A GOLDEN TOUR

8.24° N / 98.59° E

WHEN TO GO: NOVEMBER TO APRIL



Starting your trip in Phuket, head north and into the protected waters of Phang-Nga National Park to visit the fascinating floating Muslim village of Koh Panyi, where fishermen live beneath the sheer limestone cliffs in houses on stilts.

In Krabi Province, drop anchor and head ashore to the Ban-Bor Thor village. From here you can jump in a kayak to explore the 10 historical cave painting sites, passing through mangroves and limestone sea caves along the way. There are hundreds of separate paintings in the caves depicting everyday life, including human figures, birds, lobsters and crocodiles. They are thought to have been created by the Sea Peoples, who still live on the small islands of the Andaman Sea.

While in Krabi, the energetic among your group can make their way up to the Tiger Cave Temple. With its large golden Buddha statue at the summit of a staircase with 1,237 steps, a panoramic view of the lush tropical rainforest surroundings and coastline awaits. For those who would rather take things easily, the lower foothills area is inhabited by local Buddhist monks as well as a network of caves that have been transformed into shrines.

Italy

SUBMERGED ANCIENT CITY

40.82° N / 14.07° E

WHEN TO GO: MAY TO SEPTEMBER



The Gulf of Naples is well known for the historical eruption of Mount Vesuvius and resulting destruction of the city of Pompeii. But few are aware of the mysterious wonders that lie under the water's surface across the Gulf from the site of Pompeii, at a completely unique site like no other in the world.

The Underwater Archaeological Park of Baiae, also known as the Submerged Baia Park, is a protected area in the Phlegraean Fields to the west of the city of Naples that was once a favoured residential settlement for the aristocracy of the Roman Empire, having been founded by the Greeks in the eighth century BC due to its central location in the Tyrrhenian Sea. Emperors and noble families built grand and luxurious seaside villas along this picturesque stretch of water and the Phlegraean Coast became a hotspot for high society, politics, finance and trading, not to mention culture and

entertainment. But the volcanic nature of the territory meant that, over the centuries, much of this ancient city has slipped into the sea in a slow vertical movement.

Today, you can pull on a snorkel, mask and a pair of fins to explore the beautifully preserved sights of this watery window into the past thanks to the Archaeology Diving Tours project. Experienced underwater guides will lead you on a customised tour down the submerged ancient streets, taking in the once buzzing thermal baths, the villas of celebrated wealthy families, the sacred nymphaeums (shrines dedicated to nymphs that were important to the Romans), and the port with its warehouses storing goods for trading.

Everyday details of the ancient civilisation will come to life before your eyes, with colourful mosaics, flooring and columns from opulent villas next to restored or replica statues discovered by archaeologists. Highlights of the tours include a stop at the famous nymphaeum of Emperor Claudius and the Villa dei Pisoni, a renowned Roman family that plotted against Emperor Nerone.



LALIBELA

LOA: 42.00M (137' 10")
BEAM: 7.32M (24' 0")
SHIPYARD: BENETTI
YEAR: 1972/2016
GUESTS: 12 IN 6 STATEROOMS
CREW: 8
CRUISE SPEED: 12 KNOTS
MAX SPEED: 15 KNOTS

WEEKLY RATES

HIGH: EUR 86 000
LOW: EUR 86 000



SOPHIE BLUE

LOA: 41.00M (134' 6")
BEAM: 8.50M (27' 11")
SHIPYARD: CBI NAVI
YEAR: 1999/2017
GUESTS: 12 IN 6 STATEROOMS
CREW: 7
CRUISE SPEED: 13 KNOTS
MAX SPEED: 16.5 KNOTS

WEEKLY RATES

HIGH: EUR 100 000
LOW: EUR 85 000

HEMILEA

LOA: 41.00M (134' 6")

BEAM: 7.40M (24' 3")

SHIPYARD: BAGLIETTO

YEAR: 1992/2014

GUESTS: 12 IN 6 STATEROOMS

CREW: 7

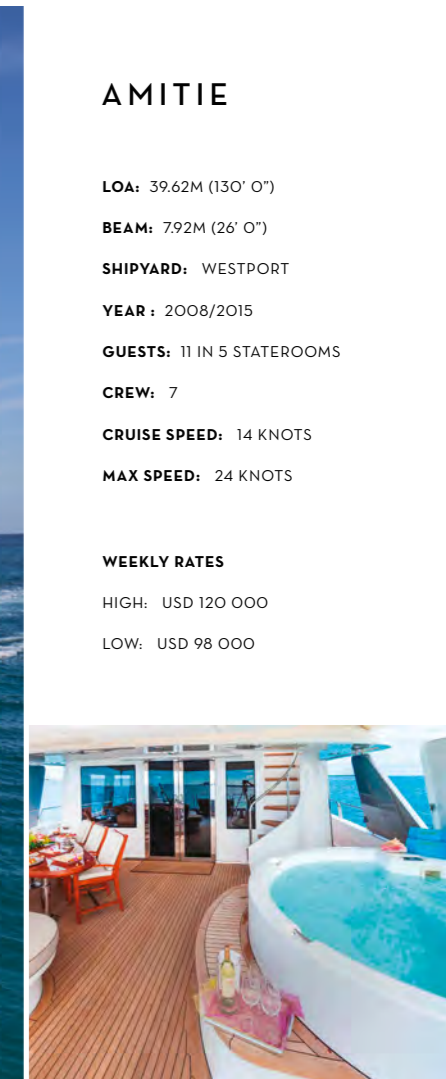
CRUISE SPEED: 20 KNOTS

MAX SPEED: 29 KNOTS

WEEKLY RATES

HIGH: EUR 95 000

LOW: EUR 85 000



AMITIE

LOA: 39.62M (130' 0")

BEAM: 7.92M (26' 0")

SHIPYARD: WESTPORT

YEAR: 2008/2015

GUESTS: 11 IN 5 STATEROOMS

CREW: 7

CRUISE SPEED: 14 KNOTS

MAX SPEED: 24 KNOTS

WEEKLY RATES

HIGH: USD 120 000

LOW: USD 98 000

PLAN A

LOA: 39.62M (130' 0")

BEAM: 7.92M (26' 0")

SHIPYARD: WESTPORT

YEAR: 2007/2014

GUESTS: 10 IN 5 STATEROOMS

CREW: 8

CRUISE SPEED: 14 KNOTS

MAX SPEED: 20 KNOTS

WEEKLY RATES

HIGH: USD 105 000

LOW: USD 105 000



MARINA WONDER

LOA: 38.40M (126' 0")

BEAM: 7.54M (24' 9")

SHIPYARD: GULF CRAFT

YEAR: 2012

GUESTS: 11 IN 5 STATEROOMS

CREW: 7

CRUISE SPEED: 12 KNOTS

MAX SPEED: 17 KNOTS

WEEKLY RATES

HIGH: EUR 110 000

LOW: EUR 110 000

MAGIX

LOA: 37.80M (124' 0")

BEAM: 7.60M (24' 11")

SHIPYARD: HEESEN

YEAR: 1992/2014

GUESTS: 10 IN 5 STATEROOMS

CREW: 7

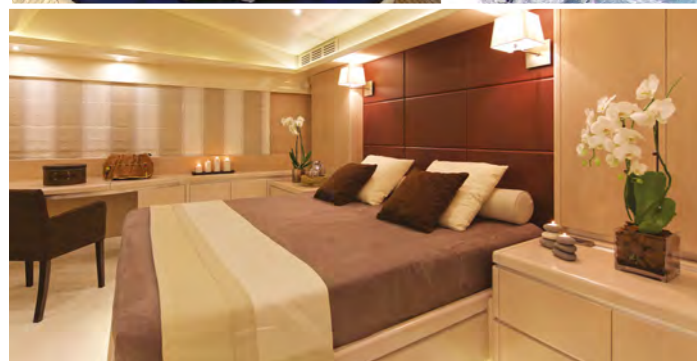
CRUISE SPEED: 14 KNOTS

MAX SPEED: 18 KNOTS

WEEKLY RATES

HIGH: EUR 79 000

LOW: EUR 64 000



TIZIANA

LOA: 36.00M (118' 1")

BEAM: 7.35M (24' 1")

SHIPYARD: ABEKING & RASMUSSEN

YEAR: 1963/2006

GUESTS: 10 IN 5 STATEROOMS

CREW: 6

CRUISE SPEED: 10 KNOTS

MAX SPEED: 12 KNOTS

WEEKLY RATES

HIGH: EUR 70 000

LOW: EUR 65 000

GREAT FOR KIDS

Croatia

EMPEROR FOR THE DAY

44.87° N / 13.85° E

WHEN TO GO: MAY TO OCTOBER



Each June, the people of Pula put on a superb celebration of their heritage with the “Days of Antiquity – Pula Superiorum” festival. The centrepiece of the town is undoubtedly its famous arena, one of the best-preserved examples of Roman amphitheatres that can be found today. Alongside re-enactments of gladiatorial battles to the death within the amphitheatre, the Days of Antiquity festival has a culturally rich programme of music and theatre, entertainment and food. Locals dress in historically accurate costume and the streets come to life with Roman feasts and performances.

A superb way to get into the spirit of the occasion is by truly immersing yourself in the Roman experience. Dress up like Roman



nobility and have a private performance from gladiators directly on board, to demonstrate their fighting techniques and bring history to life. Why not have the children in your group take some lessons in battlefield survival and learn about the everyday life of a Roman legionary or gladiator.

Head out to the streets of Pula on a private walking tour of the city's most important historical sites, including the Roman camp with gladiators and legionaries in the City of Graz Park. Enjoy a specially prepared feast of Roman delicacies before heading to your VIP seats at the Pula Arena for the main event of

the gladiatorial battle.

The entire experience is a close as you can get to actually stepping back in time to the Roman Empire, and is both educational as well as a lot of fun for all the family.

St Vincent & Grenadines

TREASURE HUNT

13.33° N / 61.18° W

WHEN TO GO: DECEMBER TO APRIL



With a French and then a British colonial past, St Vincent historically produced coffee, tobacco, indigo, corn and sugar. Today, it offers a chance to immerse the whole family in the Caribbean's storied past of sailors and pirates, as well as its abundant wildlife.

Away from the crowds, St Vincent offers great hiking trails, including up the challenging La Soufrière volcano or picturesque Vermont Nature Trail. In Kingstown, take a walk with all the family around the 20-acre Botanical Gardens in the capital to learn about the local flora and fauna, before heading up to the elevated colonial-era Fort Charlotte for views over the capital.

St Vincent is where the infamous Blackbeard – aka



Edward Teach – first became a pirate captain and took hold of his notorious flagship, Queen Anne's Revenge. During a visit to the island, your yacht's crew can create a fun and vivid treasure hunt for the kids on board (and any willing adults too!) with games and puzzles to challenge their wits and retrace the steps of Blackbeard's crew around a secluded cove. Dressing up and acting out characters, it will be a fun and memorable day with activities in the water and on land, created specially for your group.

Italy

WATER SPORTS PRO

40.12° N / 9.01° E

WHEN TO GO: MAY TO SEPTEMBER



While Sardinia has beautiful beaches and vibrant nightlife for the adults, kids have plenty of activities to keep them busy, too. Sardinia is a great place for the younger generation to take to the water and learn to sail, surf and scuba dive – all from the comfort of their yacht.

The summer months bring consistent breezes to southern Sardinia, offering some great conditions in which to learn to sail. Many superyachts have sailing dinghies among their fleet of water toys, with RYA-qualified crew who can show your kids the ropes and give them their first taste of sailing.

On the western coast of the island, the Sinis Peninsula is home to the only surf camp and school in Italy, and a great place for younger children and teenagers to have their first go at catching the waves.

For those who want to head below the water's surface, Sardinia is renowned as one of the best diving spots in the Mediterranean. More experienced divers can explore the island's submerged caves and wrecks, and there are a number of great spots on Sardinia's east coast for shore dives where beginners can learn the basics.



PAOLUCCI

LOA: 29.76M (97' 8")

BEAM: 7.50M (24' 7")

SHIPYARD: PICCHIOTTI

YEAR: 1970/2018

GUESTS: 10 IN 5 STATEROOMS

CREW: 5

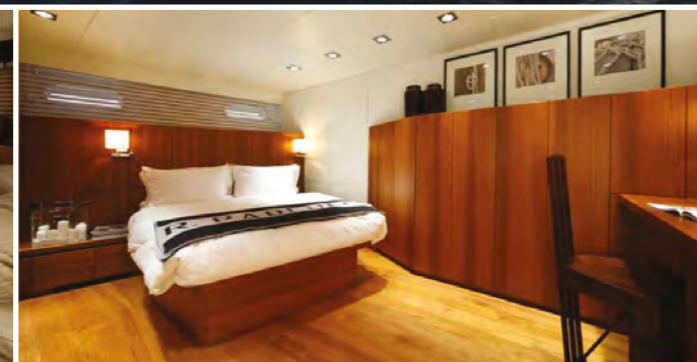
CRUISE SPEED: 22 KNOTS

MAX SPEED: 25 KNOTS

WEEKLY RATES

HIGH: EUR 40 000

LOW: EUR 35 000



CYCLOS II

LOA: 28.33M (92' 11")

BEAM: 6.40M (21' 0")

SHIPYARD: ROYAL HUISMAN

YEAR: 1984/2017

GUESTS: 8 IN 3 STATEROOMS

CREW: 4

CRUISE SPEED: 8.5 KNOTS

MAX SPEED: 10 KNOTS

WEEKLY RATES

HIGH: EUR 28 000

LOW: EUR 24 000



MEME

LOA: 24.00M (78' 9")

BEAM: 5.80M (19' 0")

SHIPYARD: MAIORA

YEAR: 2006/2012

GUESTS: 9 IN 4 STATEROOMS

CREW: 4

CRUISE SPEED: 17.5 KNOTS

MAX SPEED: 28 KNOTS

WEEKLY RATES

HIGH: EUR 35 000

LOW: EUR 31 000





SALES

PURCHASING A YACHT

At YACHTZOO, we pride ourselves on the teamwork and strong work ethic that delivers clients a successful yacht search. We understand that the acquisition of a yacht is both a choice of the heart and the head, and that the role of a sales broker is to provide you with expert advice and support throughout.

With over 6,000 yachts of 24m and above having been delivered*, the pool of options for buying a yacht is very deep. With the specialist knowledge and industry connections of a YACHTZOO Sales broker, the process of refining your yacht search is transformed into an enjoyable experience.

Our strategic locations in the world's top yachting hubs of Monaco and Fort Lauderdale place us at the centre of the business, while our growing network of offices in London, Montenegro and Japan gives us global coverage for our clients' needs.

Our YACHTZOO Sales team is continually travelling the world inspecting yachts as well as visiting leading shipyards, making sure we are up to date with the latest developments in the market, passing on this advantage to our clients.

*Source: SuperYachtTimes.com

ANNA I

LOA: 67.00M (219' 9")

BEAM: 13.10M (42' 11")

DRAFT: 3.40M (11' 1")

GRT: 1549

SHIPYARD: FEADSHIP

YEAR: 2007

GUESTS: 12 IN 6 STATEROOMS

ASKING PRICE:

EUR 65 000 000 VAT PAID



OKTO

LOA: 66.40M (217' 10")

BEAM: 11.00M (36' 1")

DRAFT: 2.95M (9' 8")

GRT: 1149

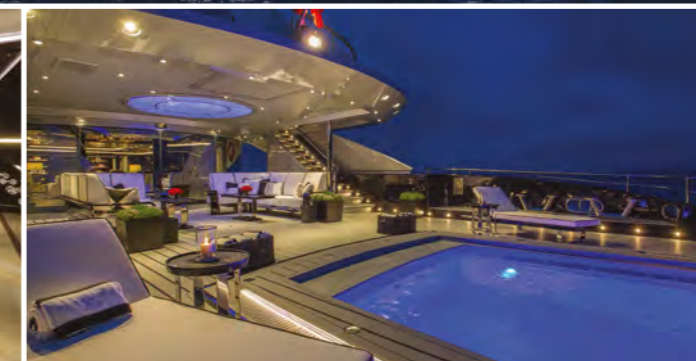
SHIPYARD: ISA YACHTS

YEAR: 2014

GUESTS: 11 IN 6 STATEROOMS

ASKING PRICE:

EUR 49 950 000



SURI

LOA: 63.39M (208' 0")

BEAM: 11.58M (38' 0")

DRAFT: 3.20M (10' 6")

GRT: 1340

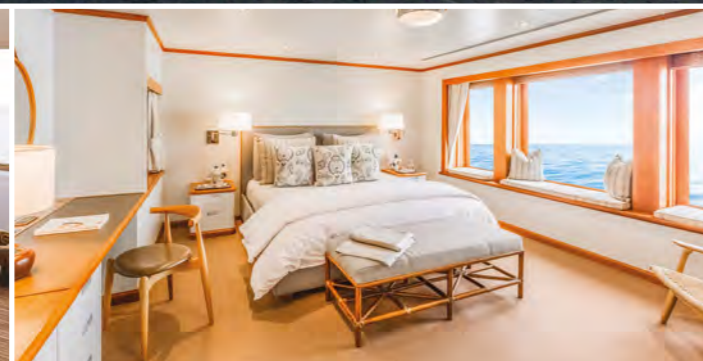
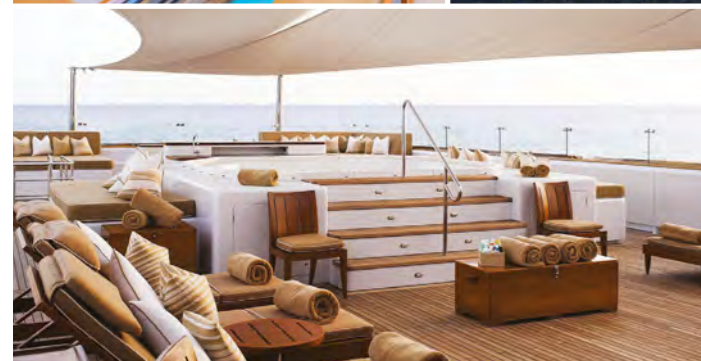
SHIPYARD: HALTER MARINE

YEAR: 1978/2016

GUESTS: 14 IN 7 STATEROOMS

ASKING PRICE:

USD 43 900 000



INSIGNIA

LOA: 55.60M (182' 5")

BEAM: 8.80M (28' 10")

DRAFT: 3.40M (11' 2")

GRT: 655

SHIPYARD: ELSFLETHER WERFT AG

YEAR: 2004/2017

GUESTS: 14 IN 7 STATEROOMS

ASKING PRICE:

EUR 8 500 000 VAT PAID





FARIBANA V

LOA: 54.40M (178' 6")

BEAM: 10.00M (32' 1")

DRAFT: 3.40M (11' 2")

GRT: 832

SHIPYARD: AMELS

YEAR: 1998/2012

GUESTS: 14 IN 7 STATEROOMS

ASKING PRICE:

PLEASE ENQUIRE



VENTURA

LOA: 50.00M (164' 0")

BEAM: 8.50M (27' 11")

DRAFT: 2.50M (8' 0")

GRT: 496

SHIPYARD: HEESEN

YEAR: 2013

GUESTS: 14 IN 7 STATEROOMS

ASKING PRICE:

EUR 26 000 000



HADIA

LOA: 50.00M (164' 0")

BEAM: 9.45M (31' 0")

DRAFT: 3.20M (10' 6")

GRT: 696

SHIPYARD: HAKVOORT

YEAR: 2006/2012

GUESTS: 12 IN 6 STATEROOMS

ASKING PRICE:

EUR 24 000 000



DOUBLE TROUBLE

LOA: 50.00M (164' 1")

BEAM: 8.80M (28' 11")

DRAFT: 2.29M (7' 7")

GRT: 675

SHIPYARD: TURQUOISE

YEAR: 1994/2014

GUESTS: 10 IN 5 STATEROOMS

ASKING PRICE:

EUR 6 900 000



NERISSA

LOA: 47.50M (155' 10")

BEAM: 8.75M (28' 8")

DRAFT: 2.50M (8' 2")

GRT: 496

SHIPYARD: BILGIN YACHTS

YEAR: 2017

GUESTS: 10 IN 5 STATEROOMS

ASKING PRICE:

EUR 19 600 000



LILIUM

LOA: 47.50M (156' 0")

BEAM: 8.75M (28' 8")

DRAFT: 2.60M (8' 6")

GRT: 494

SHIPYARD: BILGIN YACHTS

YEAR: 2018

GUESTS: 10 IN 5 STATEROOMS

ASKING PRICE:

EUR 18 800 000

GWEILO

LOA: 47.40M (155' 6")

BEAM: 8.35M (27' 4")

DRAFT: 4.70M (15' 5")

SHIPYARD: MENGI-YAY

YEAR: 2009

GUESTS: 6 IN 3 STATEROOMS

ASKING PRICE:

EUR 5 900 000



SEA RACER

LOA: 46.63M (153' 0")

BEAM: 9.22M (30' 3")

DRAFT: 1.83M (6' 0")

GRT: 516

SHIPYARD: FEADSHIP

YEAR: 2001/2017

GUESTS: UP TO 12 IN 5 STATEROOMS

ASKING PRICE:

USD 16 450 000



MYSTIC

LOA: 46.00M (150' 11")

BEAM: 9.00M (29' 5")

DRAFT: 2.45M (8' 1")

GRT: 430

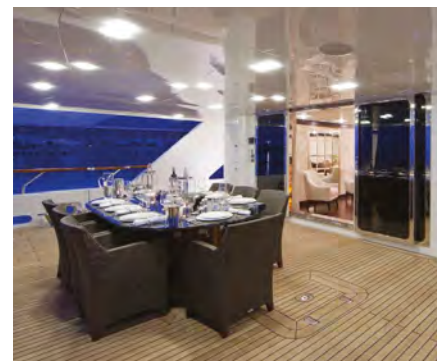
SHIPYARD: CMB YACHTS

YEAR: 2010

GUESTS: 10 IN 5 STATEROOMS

ASKING PRICE:

EUR 9 950 000



ARIETE PRIMO

LOA: 44.20M (145' 0")

BEAM: 9.45M (31' 3")

DRAFT: 4.20M (14' 2")

GRT: 499

SHIPYARD: RICHARD DUNSTON

YEAR: 1967/2006

GUESTS: 12 IN 6 STATEROOMS

ASKING PRICE:

EUR 9 900 000

TUASEMPRE

LOA: 42.60M (139' 10")

BEAM: 8.00M (26' 3")

DRAFT: 1.30M (4' 4")

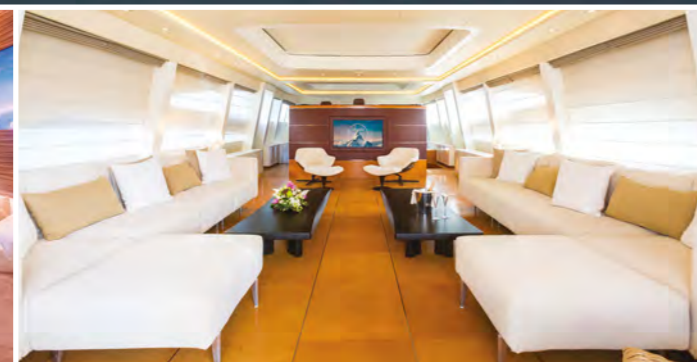
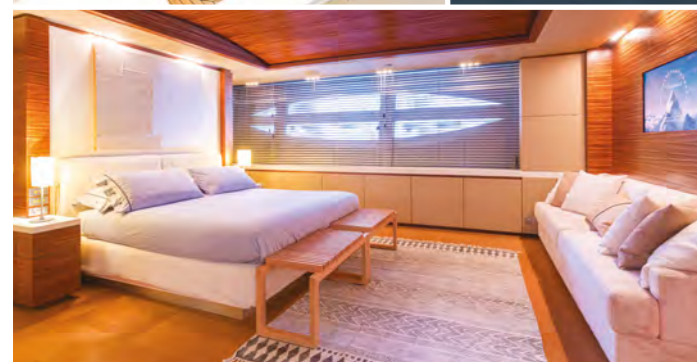
SHIPYARD: AB YACHTS

YEAR: 2007/2017

GUESTS: 8 IN 4 STATEROOMS

ASKING PRICE:

EUR 4 950 000



SOPHIE BLUE

LOA: 41.00M (134' 6")

BEAM: 8.50M (27' 1")

DRAFT: 2.30M (7' 7")

GRT: 426

SHIPYARD: CBI NAVI

YEAR: 1998/2017

GUESTS: 12 IN 6 STATEROOMS

ASKING PRICE:

EUR 4 500 000



FAE LON

LOA: 36.58M (120' 0")

BEAM: 7.92M (25' 9")

DRAFT: 1.62M (5' 3")

SHIPYARD: BURGER

YEAR: 2000/2014

GUESTS: 10 IN 5 STATEROOMS

ASKING PRICE:

USD 6 495 000



INDIGO

LOA: 32.00M (105' 0")

BEAM: 7.40M (24' 3")

DRAFT: 2.50M (8' 02")

SHIPYARD: CBI NAVI

YEAR: 1998/2013

GUESTS: 6 IN 3 STATEROOMS

ASKING PRICE:

USD 3 300 000

MENURA PRIMERO

LOA: 32.00M (105' 0")

BEAM: 6.84M (22' 5")

DRAFT: 1.97M (6' 5")

SHIPYARD: AZIMUT YACHTS

YEAR: 2007

GUESTS: 6 IN 3 STATEROOMS

ASKING PRICE:

EUR 3 000 000 VAT PAID



QUEEN GRACE

LOA: 32.00M (105' 0")

BEAM: 7.10M (23' 4")

DRAFT: 2.20M (7' 3")

SHIPYARD: HORIZON

YEAR: 2008/2014

GUESTS: 8 IN 4 STATEROOMS

ASKING PRICE:

USD 3 980 000

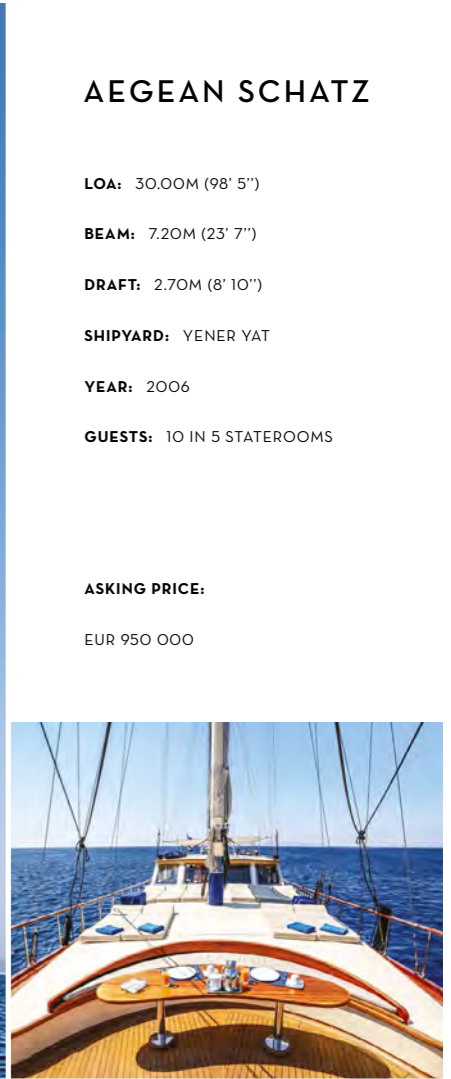




HORIZON RPH-105

LOA: 32.00M (105' 0")
BEAM: 6.50M (21' 4")
DRAFT: 1.90M (6' 3")
SHIPYARD: HORIZON
YEAR: 2013
GUESTS: 8 IN 4 STATEROOMS

ASKING PRICE:
 USD 5 980 000



AEGEAN SCHATZ

LOA: 30.00M (98' 5")
BEAM: 7.20M (23' 7")
DRAFT: 2.70M (8' 10")
SHIPYARD: YENER YAT
YEAR: 2006
GUESTS: 10 IN 5 STATEROOMS

ASKING PRICE:
 EUR 950 000



CIPANGO

LOA: 29.60M (97' 2")

BEAM: 6.10M (20' 0")

DRAFT: 2.00M (6' 7")

SHIPYARD: VERSILCRAFT

YEAR: 1992

GUESTS: 8 IN 4 STATEROOMS

ASKING PRICE:

USD 1 350 000



TALILA

LOA: 29.00M (95' 2")

BEAM: 6.70M (22' 0")

DRAFT: 3.20M (10' 6")

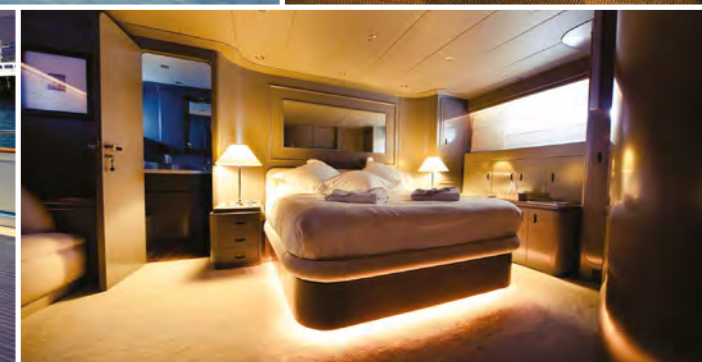
SHIPYARD: MONDOMARINE

YEAR: 2000/2010

GUESTS: 8 IN 4 STATEROOMS

ASKING PRICE:

EUR 1 350 000 VAT PAID



NEW LIFE

LOA: 28.04M (92' 0")

BEAM: 6.71M (22' 0")

DRAFT: 1.83M (6' 0")

SHIPYARD: LAZZARA

YEAR: 2008

GUESTS: 8 IN 4 STATEROOMS

ASKING PRICE:

USD 3 750 000



AORI

LOA: 24.00M (78' 9")

BEAM: 5.96M (19' 6")

DRAFT: 4.00M (13' 1")

SHIPYARD: WALLY YACHTS

YEAR: 2004

GUESTS: 6 IN 3 STATEROOMS

ASKING PRICE:

EUR 1 300 000



TOAD

LOA: 21.30M (69' 5")

BEAM: 5.30M (17' 3")

DRAFT: 2.77M (9' 1")

SHIPYARD: OYSTER

YEAR: 1996/2014

GUESTS: 8 IN 4 STATEROOMS

ASKING PRICE:

EUR 695 000 VAT PAID



HAWKE

LOA: 19.63M (64' 5")

BEAM: 5.38M (17' 8")

DRAFT: 1.65M (5' 5")

SHIPYARD: GRAND BANKS

YEAR: 2005/2017

GUESTS: 6 IN 3 CABINS

ASKING PRICE:

USD 1 395 000



ATHINA V

LOA: 19.00M (32' 5")

BEAM: 5.20M (17' 1")

DRAFT: 2.95M (9' 9")

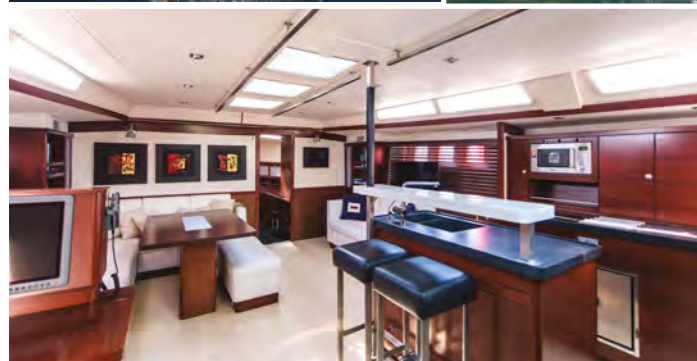
SHIPYARD: CUSTOM BUILT (CARBON)

YEAR: 2007/2010

GUESTS: 6 IN 3 CABINS

ASKING PRICE:

EUR 1 195 000





NEW BUILD

CREATING YOUR DREAM YACHT

Building a superyacht is a uniquely thrilling experience for any owner, from the very first sparks of inspiration through to finally taking delivery and her maiden voyage.

The process involves a great number of decisions as an owner, so having the support of a knowledgeable and experienced team behind you will be imperative to ensuring things run smoothly.

Choosing the right design team and yard to execute your vision will be critical decisions, through which the YACHTZOO Sales team

will be able to guide you. We make it our priority to know where the best opportunities to build a yacht lie, spending significant time liaising with the key players across the business, to make sure we can pass on to our clients this inside knowledge.

Our specialist team has first-hand experience in representing owners for some of the world's most celebrated and complex new build projects.

You can rest assured that at YACHTZOO we are passionate about turning your yachting dream into a reality.

PROJECT ATOM

LOA: 135.00M (442' 11")

BEAM: 20.00M (65' 0")

DRAFT: 5.40M (17' 0")

GRT: 8800

SHIPYARD: TBD

EXTERIOR / INTERIOR DESIGN:
A GROUP DESIGN

DELIVERY: 52 MONTHS

GUESTS: 14 IN 7 STATEROOMS

ASKING PRICE: POA



PROJECT TUHURA

LOA: 115.00M (377' 0")

DRAFT: 3.90M (12' 0")

GRT: 3400

SHIPYARD: OCEANCO

EXTERIOR / INTERIOR DESIGN:
LOBANOV DESIGN / ACHILLE SALVAGNI

DELIVERY: PLEASE ENQUIRE

GUESTS: FLEXIBLE

ASKING PRICE: POA



PROJECT GANIMEDE

LOA: 113.00M (370' 0")

BEAM: 15.70M (51' 0")

GRT: 4250

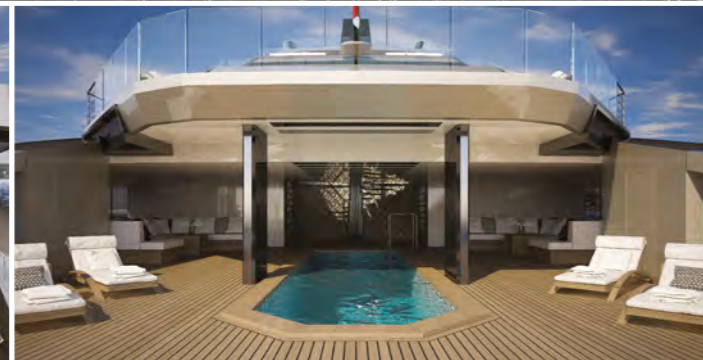
SHIPYARD: FINCANTIERI

EXTERIOR / INTERIOR DESIGN:
HOT LAB

DELIVERY: PLEASE ENQUIRE

GUESTS: 14 IN 7 STATEROOMS

ASKING PRICE: POA



PROJECT COSMOS

LOA: 90.00M (295' 3")

BEAM: 14.05M (46' 1")

DRAFT: 3.95M (13' 0")

GRT: <3000

SHIPYARD: OCEANCO

EXTERIOR / INTERIOR DESIGN:
LUIZ DE BASTO

DELIVERY: PLEASE ENQUIRE

GUESTS: 12 IN 6 STATEROOMS

ASKING PRICE: POA





PROJECT LEGATO

LOA: 90.00M (295' 3")

BEAM: 13.80M (45' 0")

DRAFT: 4.00M (13' 0")

GRT: 2900

SHIPYARD: NOBISKRUG

EXTERIOR / INTERIOR DESIGN:
BORZELLI & BERTA

DELIVERY: PLEASE ENQUIRE

GUESTS: 14 IN 7 STATEROOMS

ASKING PRICE: POA



BILGIN 263

LOA: 80.00M (262' 0")

BEAM: 12.20M (40' 1")

DRAFT: 3.50M (11' 6")

GRT: 1600

SHIPYARD: BILGIN YACHTS

EXTERIOR / INTERIOR DESIGN:
UNIQUE YACHT DESIGN / H2 YACHT DESIGN

DELIVERY: SPRING 2019

GUESTS: 16 IN 8 STATEROOMS

ASKING PRICE: POA



PROJECT DUKE

LOA: 76.00M (249' 4")

BEAM: 13.50M (44' 4")

DRAFT: 3.50M (11' 6")

GRT: 2200

SHIPYARD: ROSSINAVI

EXTERIOR / INTERIOR DESIGN:
FULVIO DE SIMONI / TBD

DELIVERY: PLEASE ENQUIRE

GUESTS: 12 IN 6 STATEROOMS

ASKING PRICE: POA



PROJECT ZENITH

LOA: 70.35M (230' 0")

BEAM: 13.00M (42' 8")

DRAFT: 2.95M (9' 8")

GRT: 1305

SHIPYARD: SUNRISE YACHTS

EXTERIOR / INTERIOR DESIGN:
VALLICELLI DESIGN / FOCUS YACHT DESIGN

DELIVERY: 26 MONTHS

GUESTS: 12 IN 6 STATEROOMS

ASKING PRICE: EUR 49 500 000



EXPLORER PROJECT

LOA: 66.53M (218' 0")

BEAM: 11.60M (38' 0")

GRT: 1130

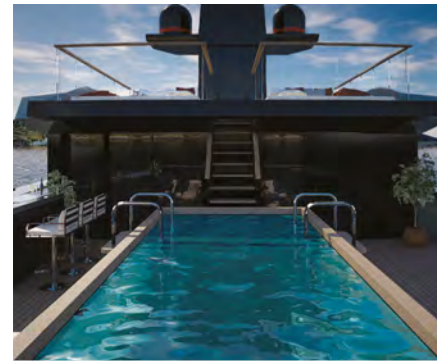
SHIPYARD: VSY

EXTERIOR / INTERIOR DESIGN:
HOT LAB

DELIVERY: PLEASE ENQUIRE

GUESTS: 12 IN 6 STATEROOMS

ASKING PRICE: POA



PROJECT NACRE

LOA: 60.00M (196' 10")

BEAM: 10.90M (35' 9")

DRAFT: 3.00M (9' 10")

GRT: 980

SHIPYARD: SARP YACHTS

EXTERIOR / INTERIOR DESIGN:
HOT LAB / TBD

DELIVERY: 36 TO 48 MONTHS

GUESTS: 12 IN 6 STATEROOMS

ASKING PRICE: POA

PROJECT ICE

LOA: 50.00M (164' 0")

BEAM: 9.13M (29' 11")

DRAFT: 2.30M (7' 6")

GRT: 499

SHIPYARD: OCEA YACHTS

EXTERIOR / INTERIOR DESIGN:
FULVIO DE SIMONI / TBD

DELIVERY: PLEASE ENQUIRE

GUESTS: 10 IN 5 STATEROOMS

ASKING PRICE: POA



V-LINE PROJECT

LOA: 50.00M (164' 0")

BEAM: 9.00M (29' 0")

GRT: 498

SHIPYARD: BAGLIETTO

EXTERIOR / INTERIOR DESIGN:
HOT LAB

DELIVERY: PLEASE ENQUIRE

GUESTS: 12 IN 6 STATEROOMS

ASKING PRICE: POA



CMB47 SERIES

LOA: 46.5M (152' 7")

BEAM: 8.90M (29' 2")

DRAFT: 2.50M (8' 2")

GRT: 490

SHIPYARD: CMB YACHTS

EXTERIOR / INTERIOR DESIGN:
ESPEN ØINO / TBD

DELIVERY: 2019

GUESTS: 10 IN 5 STATEROOMS

ASKING PRICE: EUR 15 900 000



EUROCRAFT 44M

LOA: 44.00M (144' 5")

BEAM: 8.20M (26' 11")

DRAFT: 3.10M (10' 2")

GRT: 478

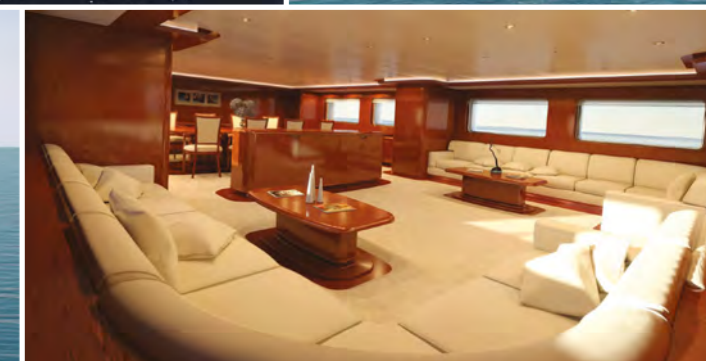
SHIPYARD: EUROCRAFT

EXTERIOR / INTERIOR DESIGN:
EUROCRAFT

DELIVERY: 2019

GUESTS: 12 IN 7 STATEROOMS

ASKING PRICE: EUR 16 300 000



PROJECT ACCIAIO

LOA: 37.35M (123' 0")

BEAM: 7.80M (25' 0")

DRAFT: 2.30M (7' 6")

GRT: 340

SHIPYARD: CANTIERE DELLE MARCHE

EXTERIOR / INTERIOR DESIGN:
HYDRO TEC

DELIVERY: JULY 2019

GUESTS: 10 IN 5 STATEROOMS

ASKING PRICE: EUR 14 800 000



DEFINING YOUR NEW BUILD REQUIREMENT

Once you have chosen to buy a new-build yacht, there are no doubt several questions that will soon follow. The range of options on the market allows you to balance a number of factors, not only encompassing price and length but also speed of delivery and degree of customisation.

In 2017, there were 187 new-build yachts of 30 metres or more ordered and acquired (compared with 262 pre-owned yachts sold), and in that same year, there were 147 yachts of 30 metres or more completed, having been ordered by owners in previous years or built speculatively*.

What might this mean for you as an owner looking to buy a new build yacht rather than one that has been previously owned? As demand for new build superyachts has risen in recent years, build slots have become harder to secure, particularly for fully custom yachts at the most prestigious yards in Northern Europe. But that is not to say that there are not plenty of attractive options at pedigree yards.

For many long-term owners, the time comes to build their dream yacht with all the facilities, capacity and details that

they have learned are right for their needs. Additional time is needed for fully custom engineering and design work, both technical and aesthetic. But for many owners, the longer wait time is worth it.

There is an excellent range of yards now offering semi-custom new-build platforms. This option reduces the overall waiting time and the number of technical decisions to be made (see overleaf for our informative diagram on this subject). It is an attractive option, as it delivers a proven platform that has been refined over time.

Of course, the more aesthetic choices for interiors will still be available to ensure the yacht feels truly special. But the waiting time for pre-engineering and technical design work is reduced or completely eliminated. In some cases, construction on a semicustom yacht project might have already been started by the yard before the contract is signed, further reducing waiting time for the owner.

Overall, a semi-custom choice can reduce the delivery time by a third or more, compared with a fully custom

superyacht. The production yacht option offers the least flexibility in terms of design, layout and interior. The resulting pay-off is a much-reduced wait until delivery. This can be a great option for first-time buyers.

The advice, experience and connections of your YACHTZOO broker will be an essential aid in finding the perfect new-build yacht. At YACHTZOO, our Sales team is continually visiting yacht designers and shipyards across the globe to ensure we are up to date with the latest projects on the drafting board and in build.

**TURN THE PAGE TO SEE YACHTZOO'S COMPARISON
OF NEW BUILD DELIVERY TIMINGS**

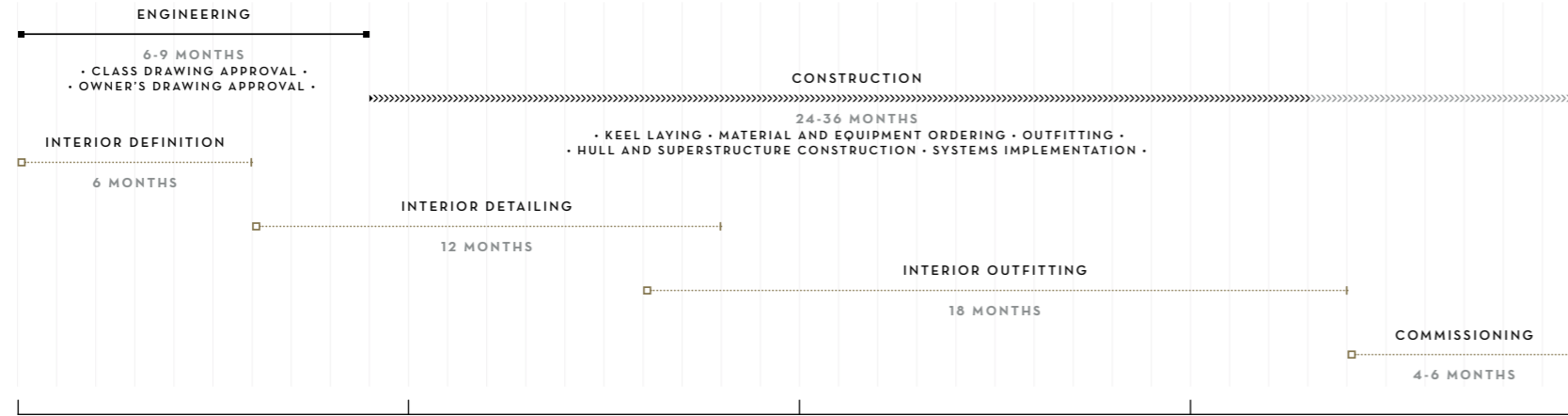
*Source: SuperYachtTimes.com

PRE-CONTRACT SIGNING

FROM 3 MONTHS TO 3 YEARS

- NAVAL ARCHITECTURE AND EXTERIOR DESIGN DEFINITION
- INTERIOR DESIGNER CONTRACTED
- PRE-ENGINEERING
- TECHNICAL SPECIFICATION APPROVED
- PRICE AND SHIPBUILDING CONTRACT

FULLY-CUSTOM 28-40 MONTHS FROM CONTRACT SIGNING

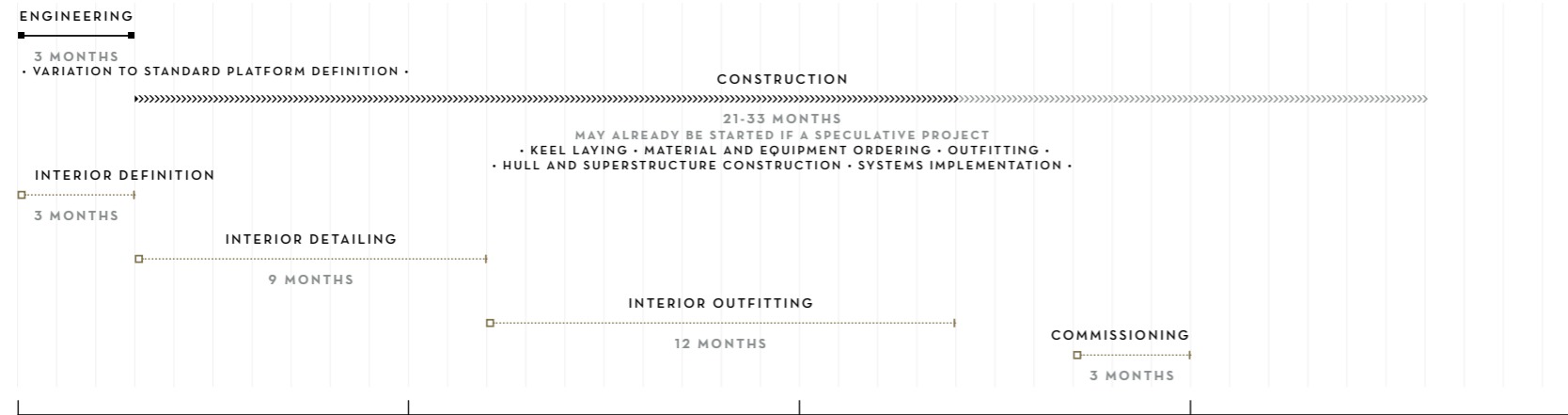


PRE-CONTRACT SIGNING

APPROX 3 MONTHS

- INTERIOR DESIGN FINALISING
- FINAL PRICE AND SHIPBUILDING CONTRACT

SEMI-CUSTOM 24-36 MONTHS FROM CONTRACT SIGNING



PRE-CONTRACT SIGNING

APPROX 1 MONTH

- FINAL PRICE AND SHIPBUILDING CONTRACT

PRODUCTION 21-27 MONTHS FROM CONTRACT SIGNING





BERTHS

RENTAL & PURCHASE

Having acquired your yacht, you will need to base her somewhere. The team at YACHTZOO can offer assistance in finding the perfect home port depending on your cruising plans and particular situation. Having forged relationships with world-class marinas in key locations, our knowledgeable and well-connected team can hunt down the right berth for your needs.

ONEOCEAN PORT VELL is perfectly positioned in the cosmopolitan hotspot of Barcelona. Having recently undergone a total transformation, this luxury, modern, state-of-the-art marina is the ideal home port and charter destination for superyachts of any size.

MARINA DI LOANO is conveniently located in the heart of the western Mediterranean. With local maintenance and refit facilities, and international transportation links, the marina is a fantastic home port choice for your yacht.

PORTOMIRABELLO provides a superb solution for those seeking convenience, modern facilities and access to a network of yachting services. A short cruise to beautiful and historical attractions, it is a central point from which to base your super yacht.

PORTO MONTENEGRO is the gold standard of luxury lifestyle marinas in the Adriatic. The marina

complex has quickly made a name for itself as one of the most desirable full-service home ports in the Mediterranean and in 2017 it became the first recipient of the Platinum Marina Award from the Global Gold Anchor scheme.

The **CÔTE D'AZUR** has been a centre for luxury yachting for decades, and today it still offers some of the most desirable home port berthing in the Mediterranean. From the convenience of Golfe Juan and Antibes to the glamour of Cannes and Monaco, there are a range of marinas with berths available to purchase.

ONEOCEAN PORT VELL



In the heart of Barcelona, only a 20-minute drive from the airport, OneOcean Port Vell is within easy cruising distance of all the hotspots mainland Spain and the Balearics have to offer.

YACHTZOO has a partnership to promote berth rental and long leases at the marina, both for longer-term arrangements or charter destination opportunities.

With over 150 berths for yachts up to 190m (623'), OneOcean Port Vell can accommodate the largest yachts in the world. A true 'superyacht' marina, the Spanish Quay offers the longest dedicated

ONEOCEAN PORT VELL IS PERFECTLY POSITIONED IN THE COSMOPOLITAN HOTSPOT OF BARCELONA.

superyacht quay in the world: 440m (1,450'), with 10m (33') depth of water throughout.

OneOcean's recent transformation into a true lifestyle destination was masterminded with the specific home port needs of a superyacht in mind. The development of the OneOcean

Club has created a luxury sanctuary where members can benefit from the exclusive use of the gymnasium, restaurant and cocktail bar. Membership is strictly limited, with owners and captains of yachts moored at OneOcean Port Vell being given priority access. Offering first-class facilities and luxurious shore-side amenities, all

the marina's berths are of the highest standard, including fibre-optic internet connection and fuel bunker services.

The marina also has a permit to extend the TPA tax-free benefit scheme to yachts while berthed in the marina, making it one of the only European marinas where VAT exemption can be granted during maintenance periods.

With the world-renowned refit service centre of Marina Barcelona '92 on its doorstep, OneOcean Port Vell truly offers a unique and all encompassing proposition to superyachts.

MARINA DI LOANO

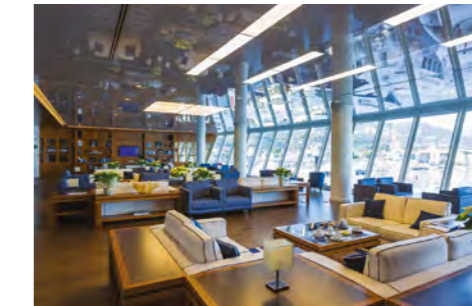


IF THE WESTERN MEDITERRANEAN IS THE CENTRE OF EUROPEAN YACHTING, MARINA DI LOANO IS SITUATED IN THE VERY HEART OF THIS POPULAR CRUISING GROUND.

Conveniently located between Genoa and the French border, Marina di Loano is just a few hours by yacht from the main attractions of the Italian Riviera and less than a day's cruise by sea to Monaco and Cannes.

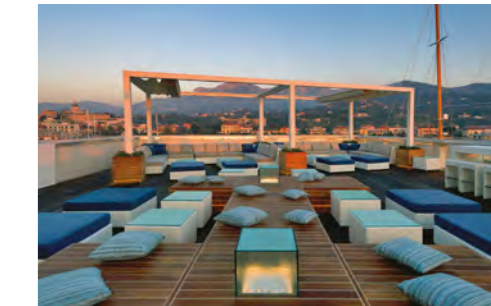
YACHTZOO has been appointed the exclusive dealer for a number of berths that are available to purchase on long-term leases up to over 50 years at Marina di Loano, which accommodates vessels up to 77m (253') in length with a draft of up to 5m (16').

Marina di Loano has been built to satisfy all of a superyacht's home port needs. The Yacht Club Marina di Loano offers a range of dining and lounging areas for owners to enjoy while they are docked in the marina. There are a number of rooms and suites available to accommodate visitors, as well as superb outdoor space from which to enjoy a sundowner on the Club's rooftop, which also features a swimming pool. For sailing enthusiasts, there is a range of sporting events hosted throughout the year in



conjunction with local club, Circolo Nautico Loano.

Considering the lack of large superyacht berths in the French and Italian Rivieras, investing in a berth at Marina di Loano safeguards you against having to remain at anchor or pay expensive dockage fees elsewhere. And should you choose to cruise in another region for any extended period of time, your berth could be sublet to another vessel looking for short- or long-term dockage.



Every practicality has been considered for your captain and crew at Marina di Loano, which is monitored by 24/7 surveillance cameras and a dedicated security team. Careful consideration has been made to provide appropriate facilities and services for a yacht's easy operation. There is convenient maintenance and repair assistance, provided by neighbouring refit and repair specialist Amico di Loano, which has an onsite 550T Travelift.

PORTOMIRABELLO



PortoMirabello in La Spezia offers a modern and convenient home port solution for superyacht owners and captains seeking top-of-the-line services and facilities in the western Mediterranean. The marina has over 400 berths available on 60-year leases, including 100 slips for superyachts from 40m (130') to 130m (330') in length.

The marina's location makes it a perfect home port for luxury yachts based in the western Mediterranean. Within a few hours, you can be in the popular cruising grounds of the Italian and French Rivas. Alternatively, with an overnight crossing you can fall asleep in PortoMirabello and wake up in the glamorous bays of Sardinia.

The marina was purpose-built on a 40,000-square-metre artificial peninsula with deep water access and in close proximity to a range of superyacht maintenance facilities in the harbour. Within the PortoMirabello complex, there are 11 restaurants, from cafes to bistro to an original English Pub, as well as an onsite shopping centre and excellent gym. To ease the pressure on your chefs, catering services are available to delivery directly to the quay.

A shuttle service is provided to visiting and home port superyachts, offering transportation to the nearest airport in Pisa (85km or one hour's drive) as well as helicopter transfers. The onsite



PORTOMIRABELLO OFFERS A MODERN AND CONVENIENT HOME PORT SOLUTION FOR SUPERYACHTS.

concierge team assists with all your needs, and there is provision of electrical courtesy cars, as well as scooter and bicycle rental for crew staying in the port.

A practical hub for downtime, the marina's artificial peninsula is set just minutes' walk

from the charming town of La Spezia, with its vast infrastructure of yacht service and supply companies. There are two high-capacity refuelling stations and a 160T Travelift is available for haul-outs in the marina. Safety and security remains paramount for the marina, which has 24-hour security and a modern video surveillance system.

PORTO MONTENEGRO



Montenegro is considered by many to be the 'next French Riviera', with a growing range of attractions for superyacht owners and charterers. This makes Porto Montenegro a great choice for a home berth.

Having been awarded as the Global Gold Anchor scheme's first Platinum Marina in 2017 and named the YHA's Marina of the Year in 2015, Porto Montenegro offers 450 berths for vessels between 12m (39') and 250m (820'), with leases available from 15 to 30 years.

YACHTZOO has been appointed the central agent for a fantastic selection of these superyacht berths, and is able to guide you through the selection process for the best berth to suit your needs.

As a luxury yacht owner or guest, it is a pleasure to spend time in Porto Montenegro's cosmopolitan luxury complex, where service and quality is second to none. There is plenty to keep you entertained, with over 50 shops and restaurants.



The relaxed yet upscale atmosphere of the Lido Pool takes you from day through to evening, then choose from a range of dining options from low-key to gourmet cuisine, and dance the night away at the spectacular and vibrant nightclub Platinum.

The five-star Regent Hotel and Residences, alongside five residential buildings with over 200 stunning apartments, offer a complementary land-based accompaniment to your yacht berth. There are also refit facilities close to

hand, making this a full-service superyacht base to rival any in the world.

As Montenegro is not part of the EU, choosing a home port here provides a number of financial benefits, including tax- and duty-free fuel and provisions. Porto Montenegro has been created with convenience in mind, including onsite customs and immigration clearance and onsite provisioning and bonded warehouse.

A PURPOSE-BUILT, MODERN MARINA, PORTO MONTENEGRO PUTS THE 'STYLE' INTO YACHTING LIFESTYLE.



CÔTE D'AZUR PORTS



The Côte d'Azur has been attracting luxury yachts for decades, thanks to the unmistakable allure of its varied and glamorous cruising grounds: From the excitement of St Tropez's beaches and nightclubs to the picturesque islands off Cannes, and from the quaint streets of Antibes Old Town to the glittering casinos of Monaco. Although this is one of the busiest and longest established coastlines in the world for luxury yachting, a number of excellent berthing options are available to those looking for a new home port.

Cap d'Ail Marina is positioned on the border between France and the western side of Monaco. It provides fast and easy access to Monaco, and is conveniently placed for those arriving into Monaco via the heliport, perhaps from Nice Côte d'Azur Airport. The marina is a convenient home port for vessels up to 65 metres, with a concession extending to the end of 2027. As well as the marina's Club House, the popular Philippe Starck-designed A'Trego restaurant is located within the port.

Port Vauban in Antibes is undergoing a significant modernisation thanks to new ownership. The development plans include rebuilding the capitainerie (featuring a state-of-the-art yacht club, restaurants and wine bars), construction of new refit and maintenance facilities, and structural upgrades to the berths. Located close to the Cap d'Antibes, Nice and Cannes, Antibes is a major service hub for yachting in the Mediterranean, with many support companies located in the town. Port Vauban is able to accommodate superyachts up to 170m in length, with long-

ALTHOUGH THIS IS ONE OF THE BUSIEST AND LONGEST ESTABLISHED COASTLINES IN THE WORLD FOR LUXURY YACHTING, A NUMBER OF EXCELLENT BERTHING OPTIONS ARE AVAILABLE TO THOSE LOOKING FOR A NEW HOME PORT.

term leases available for purchase.

The town of Golfe-Juan is conveniently located between Cannes and Antibes, and its Port Camille Rayon offers berthing for yachts up to

75m in length with a draft of up to 5m. A range of yacht service providers are located in the marina or within a short drive. Whether you are considering a berth in which to place your yacht either year-round or for winter, Golfe-

Juan has some excellent slips for sale.

Ask your YACHTZOO broker about the best Côte d'Azur berth acquisition options for your yacht.

BUYING & OWNING

A YACHT BERTH

YOU HAVE JUST BOUGHT A NEW YACHT AND NEED TO CHOOSE HER HOME PORT AND BERTH. WHAT ARE THE CONSIDERATIONS AND WHERE DO YOU START?

INHERITING A BERTH

When you buy a pre-owned yacht, you do not automatically get to keep the home berth that was used by the previous owners, and the marina may have the right to prevent the berth being included in the sale. This is not usually an issue. If the berth is a short-term rental then the captain's relationship with the port office will be key in keeping the berth for the foreseeable future.

ROAM VS HOME

Home berths are not obligatory, and the majority of yachts over 40m tend to rent them instead. But there are a number of advantages to buying a berth rather than always renting one:

SECURITY: With the increasing number of 70m+ yachts

being launched and the limited number of superyacht berths available, demand will soon outstrip supply, especially in the sought-after ports and luxury marinas of the Mediterranean. Owning a home berth gives you peace of mind in having a berth readily available.

LONGEVITY: A home berth helps to increase crew longevity. This continuity improves the owner and charterer experience on board by having a happier, more efficient and more knowledgeable crew.

SAVINGS: Compared to a monthly basis, a long-term lease is cheaper than renting. When the berth is not in use, rental income can offset or even cover the costs on the yacht's berth rentals in other marinas.

MONEY MATTERS

A yacht's home berth is not just a place to keep it when you are not cruising; there can be financial implications to the location you pick, too. The tax advantage of Porto Montenegro and being able to export the yacht is the most

significant VAT advantage that can be had when buying a berth. The TPA programme is also a good option at OneOcean Port Vell, allowing qualifying yachts to carry out VAT-free repairs and maintenance for a limited period.

A long-term lease berth price is paid as a single, initial lump sum excluding annual maintenance costs and marina fees. It is customary for there to be a commission payable to the broker involved in the berth purchase, which varies depending on the situation and could be between 5% and 10%, and there may also be a transfer fee and VAT.

TAKING YOUR TIME

The leases for home port berths range from two to 57 years, with the most common being around 20 years. You can sell the lease before it has expired by using a reputable brokerage company such as YACHTZOO.

FIND MORE INFORMATION ON BUYING A YACHT BERTH AT [YACHT-ZOO.COM](https://www.yacht-zoo.com)



MANAGEMENT



MANAGEMENT

TROUBLE-FREE OWNERSHIP

Managing a large luxury yacht is a proactive and complex process. At YACHTZOO Management Division, we take care of the yacht's administration, maintenance and compliance with regulations, so as an Owner you can relax and enjoy your asset.

Our proven Yacht Management process consistently shows a reduction in costs and downtime, providing Owners and Captains with enhanced efficiency, safety and complete peace of mind.

The YACHTZOO Management team provides clients with a broad range of practical skills, from commercial maritime operations to new build

project management. We are also Document of Compliance certified for a number of major flag states.

YACHTZOO provides comprehensive management services, and supports our fleet on a day-to-day basis by relieving Captains of some of their burden, which allows them to spend more time on the things that matter.

Our worldwide network of suppliers, shipyards and banks helps us to anticipate and satisfy our clients' every need. We will always represent the Owner's best interest and be clear and transparent throughout.

YACHT

MANAGEMENT SERVICES

FINANCIAL ADMINISTRATION

Budget preparation & approval
Opening bank accounts
Master credit / debit cards
Cash to Captain
Clearing/pre-approval of invoices
Day-to-day running accounting
Accounting reports

INSURANCE ARRANGEMENT

Competitive underwriter quotes
Claim management

CREW ADMINISTRATION

Recruitment supervision
Verification of reference
and certificates
Crew contract information
Monthly payroll management

SAFETY & SECURITY

ISM / ISPS
Flag compliance
Audit and survey
Procedures and policies

TECHNICAL & REFIT

Technical support
Planned maintenance
Yard supervision
Monitor guarantees
Maintenance system

LOGISTICAL SUPPORT

Communication subscriptions
Fuelling assistance
Assistance with crew travel
Berthing assistance





EVENTS

DATES FOR THE DIARY

2018

MONACO YACHT SHOW
26 - 29 SEPTEMBER
 PORT HERCULE,
 MONACO

**FT LAUDERDALE
 INTERNATIONAL BOAT SHOW**
31 OCTOBER - 4 NOVEMBER
 BAHIA MAR YACHTING CENTER,
 FORT LAUDERDALE, USA

ANTIGUA CHARTER YACHT SHOW
4 - 10 DECEMBER
 FALMOUTH HARBOUR & ENGLISH
 HARBOUR, ANTIGUA

2019

MIAMI YACHT SHOW
14 - 18 FEBRUARY
 BISCAYNE BAY,
 MIAMI, USA

THAILAND YACHT SHOW
4 - 7 JANUARY
 AO PO MARINA,
 PHUKET, THAILAND

**DUBAI INTERNATIONAL BOAT
 SHOW**
26 FEBRUARY - 2 MARCH
 DUBAI CANAL,
 JUMEIRAH, UAE

**PALM BEACH
 INTERNATIONAL BOAT SHOW**
28 - 31 MARCH
 FLAGLER DRIVE,
 WEST PALM BEACH, USA

SINGAPORE YACHT SHOW
11 - 14 APRIL
 ONE 15 MARINA,
 SENTOSA COVE, SINGAPORE

PALMA SUPERYACHT SHOW
27 APRIL - 1 MAY
 MARINA MOLL VELL,
 PALMA DE MALLORCA, SPAIN

MYBA CHARTER SHOW
30 APRIL - 3 MAY
 ONEOCEAN PORT VELL,
 BARCELONA, SPAIN

MEDITERRANEAN YACHT SHOW
4 - 8 MAY
 NAFPLION,
 GREECE

THE SUPERYACHT SHOW
8 - 11 MAY
 ONEOCEAN PORT VELL,
 BARCELONA, SPAIN

CANNES YACHTING FESTIVAL
12 - 17 SEPTEMBER
 OLD PORT & PORT PIERRE
 CANTO, CANNES, FRANCE

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